

Return of Organization Exempt From Income Tax
Under section 501(c), 527, or 4947(a)(1) of the Internal Revenue Code (except private foundations)

OMB No. 1545-0047

2018
Open to Public Inspection

Do not enter social security numbers on this form as it may be made public.
Go to www.irs.gov/Form990 for instructions and the latest information.

A For the 2018 calendar year, or tax year beginning , **and ending**

B Check if applicable:
 Address change
 Name change
 Initial return
 Final return/terminated
 Amended return
 Application pending

C Name of organization: **GOODWILL INDUSTRIES OF SOUTHEASTERN MICHIGAN, INC.**
 Doing business as
 Number and street (or P.O. box if mail is not delivered to street address) Room/suite: **1357 DIVISION ST**
 City or town, state or province, country, and ZIP or foreign postal code: **ADRIAN MI 49221-0805**

D Employer identification number: **38-1646249**
E Telephone number: **517-263-2135**
G Gross receipts \$: **6,961,728**

F Name and address of principal officer:
KEITH TROST
1357 DIVISION ST
ADRIAN MI 49221

H(a) Is this a group return for subordinates? Yes No
H(b) Are all subordinates included? Yes No
 If "No," attach a list. (see instructions)

I Tax-exempt status: 501(c)(3) 501(c) () **t** (insert no.) 4947(a)(1) or 527

J Website: **WWW.GOODWILLSEMI.ORG** **H(c)** Group exemption number **u**

K Form of organization: Corporation Trust Association Other **u** **L** Year of formation: **1960** **M** State of legal domicile: **MI**

Part I Summary

Activities & Governance	1 Briefly describe the organization's mission or most significant activities: GOODWILL PROVIDES EXCEPTIONAL OPPORTUNITIES FOR PEOPLE FACING EMPLOYMENT BARRIERS.		
	2 Check this box <input type="checkbox"/> if the organization discontinued its operations or disposed of more than 25% of its net assets.		
	3 Number of voting members of the governing body (Part VI, line 1a)	3	17
	4 Number of independent voting members of the governing body (Part VI, line 1b)	4	17
	5 Total number of individuals employed in calendar year 2018 (Part V, line 2a)	5	512
	6 Total number of volunteers (estimate if necessary)	6	79
	7a Total unrelated business revenue from Part VIII, column (C), line 12	7a	0
b Net unrelated business taxable income from Form 990-T, line 38	7b	0	
Revenue	8 Contributions and grants (Part VIII, line 1h)	Prior Year	Current Year
	9 Program service revenue (Part VIII, line 2g)	412,213	743,748
	10 Investment income (Part VIII, column (A), lines 3, 4, and 7d)	5,674,931	6,184,918
	11 Other revenue (Part VIII, column (A), lines 5, 6d, 8c, 9c, 10c, and 11e)	412	462
	12 Total revenue - add lines 8 through 11 (must equal Part VIII, column (A), line 12)	190,785	32,600
Expenses	13 Grants and similar amounts paid (Part IX, column (A), lines 1-3)	6,278,341	6,961,728
	14 Benefits paid to or for members (Part IX, column (A), line 4)	0	0
	15 Salaries, other compensation, employee benefits (Part IX, column (A), lines 5-10)	0	0
	16a Professional fundraising fees (Part IX, column (A), line 11e)	3,382,267	3,760,913
	b Total fundraising expenses (Part IX, column (D), line 25) u	0	0
	17 Other expenses (Part IX, column (A), lines 11a-11d, 11f-24e)	149,369	
	18 Total expenses. Add lines 13-17 (must equal Part IX, column (A), line 25)	2,760,616	3,231,726
19 Revenue less expenses. Subtract line 18 from line 12	6,142,883	6,992,639	
Net Assets or Fund Balances	20 Total assets (Part X, line 16)	135,458	-30,911
	21 Total liabilities (Part X, line 26)	Beginning of Current Year	End of Year
	22 Net assets or fund balances. Subtract line 21 from line 20	2,991,383	3,095,568
		1,766,434	1,901,530
		1,224,949	1,194,038

Part II Signature Block

Under penalties of perjury, I declare that I have examined this return, including accompanying schedules and statements, and to the best of my knowledge and belief, it is true, correct, and complete. Declaration of preparer (other than officer) is based on all information of which preparer has any knowledge.

Sign Here

Signature of officer: **KEITH TROST** Date: _____
 Type or print name and title: **CEO**

Paid Preparer Use Only

Print/Type preparer's name: **BRIAN NOFZINGER** Preparer's signature: _____ Date: **10/01/19**
 Check if self-employed PTIN: **P00886584**

Firm's name: **GROSS, PUCKEY, GRUEL & ROOF, P.C.** Firm's EIN: **38-2962645**
 Firm's address: **4196 W. MAPLE AVENUE ADRIAN, MI 49221** Phone no.: **517-263-5788**

May the IRS discuss this return with the preparer shown above? (see instructions) **Yes** **No**

Part III Statement of Program Service Accomplishments

Check if Schedule O contains a response or note to any line in this Part III

1 Briefly describe the organization's mission:

GOODWILL PROVIDES EXCEPTIONAL OPPORTUNITIES FOR PEOPLE FACING EMPLOYMENT BARRIERS.

2 Did the organization undertake any significant program services during the year which were not listed on the prior Form 990 or 990-EZ?

Yes No

If "Yes," describe these new services on Schedule O.

3 Did the organization cease conducting, or make significant changes in how it conducts, any program services?

Yes No

If "Yes," describe these changes on Schedule O.

4 Describe the organization's program service accomplishments for each of its three largest program services, as measured by expenses. Section 501(c)(3) and 501(c)(4) organizations are required to report the amount of grants and allocations to others, the total expenses, and revenue, if any, for each program service reported.

4a (Code:) (Expenses \$ 3,657,581 including grants of \$) (Revenue \$ 3,740,987)

RETAIL SALES OF DONATED GOODS PROVIDE ON THE JOB TRAINING TO PEOPLE WITH DISABILITIES. GOODWILL ACCEPTS CLOTHING AND HOUSEHOLD ITEMS FROM THE PUBLIC AND SELL THE DONATIONS TO OBTAIN REVENUE TO SUPPORT CRITICAL COMMUNITY BASED PROGRAMS AND JOB PLACEMENT SERVICES.

4b (Code:) (Expenses \$ 292,142 including grants of \$) (Revenue \$ 588,746)

SALVAGE, CONTRACT, AND CUSTOM CREATES EMPLOYMENT AND JOB TRAINING OPPORTUNITIES FOR INDIVIDUALS WITH SIGNIFICANT DISABILITIES OR OTHER CHALLENGES TO EMPLOYMENT. ASSEMBLY, SHREDDING AND PACKAGING WORK IS OBTAINED FROM LOCAL BUSINESSES TO PROVIDE A VARIETY OF WORK EXPERIENCES AND TRAINING ENVIRONMENTS.

4c (Code:) (Expenses \$ 2,312,733 including grants of \$) (Revenue \$ 2,517,748)

WORKFORCE DEVELOPMENT PROVIDES TRAINING, EMPLOYMENT, PLACEMENT AND POST-EMPLOYMENT SUPPORT TO INDIVIDUALS WITH DISABILITIES OR OTHER BARRIERS TO EMPLOYMENT SO THAT THEY CAN FIND AND KEEP GOOD JOBS. GOODWILL WORKS WITH PRISONER RE-ENTRY SERVICES (DEPENING ON CRIME COMMITTED), HOMELESS AND ADJUDICATED YOUTH, AND PEOPLE WITH DISABILITIES. SERVICES ARE ALSO PROVIDED TO INDIVIDUALS WITH SIGNIFICANT DISABILITIES SUCH AS DEVELOPMENTAL DISABILITIS AND AUTISM TO ENABLE THEM TO ENJOY COMMUNITY INTEGRATION, SOCIALIZATION AND NON VOCATIONAL SERVICES. EXPENSES INCLUDE PRORATED ADMINISTRATIVE COSTS.

4d Other program services (Describe in Schedule O.)

(Expenses \$ including grants of \$) (Revenue \$)

4e Total program service expenses u 6,262,456

Part IV Checklist of Required Schedules

		Yes	No
1	Is the organization described in section 501(c)(3) or 4947(a)(1) (other than a private foundation)? If "Yes," complete Schedule A	X	
2	Is the organization required to complete Schedule B, Schedule of Contributors (see instructions)?	X	
3	Did the organization engage in direct or indirect political campaign activities on behalf of or in opposition to candidates for public office? If "Yes," complete Schedule C, Part I		X
4	Section 501(c)(3) organizations. Did the organization engage in lobbying activities, or have a section 501(h) election in effect during the tax year? If "Yes," complete Schedule C, Part II		X
5	Is the organization a section 501(c)(4), 501(c)(5), or 501(c)(6) organization that receives membership dues, assessments, or similar amounts as defined in Revenue Procedure 98-19? If "Yes," complete Schedule C, Part III		X
6	Did the organization maintain any donor advised funds or any similar funds or accounts for which donors have the right to provide advice on the distribution or investment of amounts in such funds or accounts? If "Yes," complete Schedule D, Part I		X
7	Did the organization receive or hold a conservation easement, including easements to preserve open space, the environment, historic land areas, or historic structures? If "Yes," complete Schedule D, Part II		X
8	Did the organization maintain collections of works of art, historical treasures, or other similar assets? If "Yes," complete Schedule D, Part III		X
9	Did the organization report an amount in Part X, line 21, for escrow or custodial account liability, serve as a custodian for amounts not listed in Part X; or provide credit counseling, debt management, credit repair, or debt negotiation services? If "Yes," complete Schedule D, Part IV		X
10	Did the organization, directly or through a related organization, hold assets in temporarily restricted endowments, permanent endowments, or quasi-endowments? If "Yes," complete Schedule D, Part V	X	
11	If the organization's answer to any of the following questions is "Yes," then complete Schedule D, Parts VI, VII, VIII, IX, or X as applicable.		
a	Did the organization report an amount for land, buildings, and equipment in Part X, line 10? If "Yes," complete Schedule D, Part VI	X	
b	Did the organization report an amount for investments—other securities in Part X, line 12 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VII		X
c	Did the organization report an amount for investments—program related in Part X, line 13 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part VIII		X
d	Did the organization report an amount for other assets in Part X, line 15 that is 5% or more of its total assets reported in Part X, line 16? If "Yes," complete Schedule D, Part IX		X
e	Did the organization report an amount for other liabilities in Part X, line 25? If "Yes," complete Schedule D, Part X	X	
f	Did the organization's separate or consolidated financial statements for the tax year include a footnote that addresses the organization's liability for uncertain tax positions under FIN 48 (ASC 740)? If "Yes," complete Schedule D, Part X		X
12a	Did the organization obtain separate, independent audited financial statements for the tax year? If "Yes," complete Schedule D, Parts XI and XII	X	
b	Was the organization included in consolidated, independent audited financial statements for the tax year? If "Yes," and if the organization answered "No" to line 12a, then completing Schedule D, Parts XI and XII is optional		X
13	Is the organization a school described in section 170(b)(1)(A)(ii)? If "Yes," complete Schedule E		X
14a	Did the organization maintain an office, employees, or agents outside of the United States?		X
b	Did the organization have aggregate revenues or expenses of more than \$10,000 from grantmaking, fundraising, business, investment, and program service activities outside the United States, or aggregate foreign investments valued at \$100,000 or more? If "Yes," complete Schedule F, Parts I and IV		X
15	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of grants or other assistance to or for any foreign organization? If "Yes," complete Schedule F, Parts II and IV		X
16	Did the organization report on Part IX, column (A), line 3, more than \$5,000 of aggregate grants or other assistance to or for foreign individuals? If "Yes," complete Schedule F, Parts III and IV		X
17	Did the organization report a total of more than \$15,000 of expenses for professional fundraising services on Part IX, column (A), lines 6 and 11e? If "Yes," complete Schedule G, Part I (see instructions)		X
18	Did the organization report more than \$15,000 total of fundraising event gross income and contributions on Part VIII, lines 1c and 8a? If "Yes," complete Schedule G, Part II		X
19	Did the organization report more than \$15,000 of gross income from gaming activities on Part VIII, line 9a? If "Yes," complete Schedule G, Part III		X
20a	Did the organization operate one or more hospital facilities? If "Yes," complete Schedule H		X
b	If "Yes" to line 20a, did the organization attach a copy of its audited financial statements to this return?		
21	Did the organization report more than \$5,000 of grants or other assistance to any domestic organization or domestic government on Part IX, column (A), line 1? If "Yes," complete Schedule I, Parts I and II		X

Part IV Checklist of Required Schedules (continued)

		Yes	No
22	Did the organization report more than \$5,000 of grants or other assistance to or for domestic individuals on Part IX, column (A), line 2? If "Yes," complete Schedule I, Parts I and III		X
23	Did the organization answer "Yes" to Part VII, Section A, line 3, 4, or 5 about compensation of the organization's current and former officers, directors, trustees, key employees, and highest compensated employees? If "Yes," complete Schedule J		X
24a	Did the organization have a tax-exempt bond issue with an outstanding principal amount of more than \$100,000 as of the last day of the year, that was issued after December 31, 2002? If "Yes," answer lines 24b through 24d and complete Schedule K. If "No," go to line 25a		X
b	Did the organization invest any proceeds of tax-exempt bonds beyond a temporary period exception?		
24b			
c	Did the organization maintain an escrow account other than a refunding escrow at any time during the year to defease any tax-exempt bonds?		
24c			
d	Did the organization act as an "on behalf of" issuer for bonds outstanding at any time during the year?		
24d			
25a	Section 501(c)(3), 501(c)(4), and 501(c)(29) organizations. Did the organization engage in an excess benefit transaction with a disqualified person during the year? If "Yes," complete Schedule L, Part I		X
b	Is the organization aware that it engaged in an excess benefit transaction with a disqualified person in a prior year, and that the transaction has not been reported on any of the organization's prior Forms 990 or 990-EZ? If "Yes," complete Schedule L, Part I		X
25b			X
26	Did the organization report any amount on Part X, line 5, 6, or 22 for receivables from or payables to any current or former officers, directors, trustees, key employees, highest compensated employees, or disqualified persons? If "Yes," complete Schedule L, Part II		X
26			X
27	Did the organization provide a grant or other assistance to an officer, director, trustee, key employee, substantial contributor or employee thereof, a grant selection committee member, or to a 35% controlled entity or family member of any of these persons? If "Yes," complete Schedule L, Part III		X
27			X
28	Was the organization a party to a business transaction with one of the following parties (see Schedule L, Part IV instructions for applicable filing thresholds, conditions, and exceptions):		
a	A current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		X
28a			X
b	A family member of a current or former officer, director, trustee, or key employee? If "Yes," complete Schedule L, Part IV		X
28b			X
c	An entity of which a current or former officer, director, trustee, or key employee (or a family member thereof) was an officer, director, trustee, or direct or indirect owner? If "Yes," complete Schedule L, Part IV	X	
28c		X	
29	Did the organization receive more than \$25,000 in non-cash contributions? If "Yes," complete Schedule M	X	
29		X	
30	Did the organization receive contributions of art, historical treasures, or other similar assets, or qualified conservation contributions? If "Yes," complete Schedule M		X
30			X
31	Did the organization liquidate, terminate, or dissolve and cease operations? If "Yes," complete Schedule N, Part I		X
31			X
32	Did the organization sell, exchange, dispose of, or transfer more than 25% of its net assets? If "Yes," complete Schedule N, Part II		X
32			X
33	Did the organization own 100% of an entity disregarded as separate from the organization under Regulations sections 301.7701-2 and 301.7701-3? If "Yes," complete Schedule R, Part I		X
33			X
34	Was the organization related to any tax-exempt or taxable entity? If "Yes," complete Schedule R, Part II, III, or IV, and Part V, line 1		X
34			X
35a	Did the organization have a controlled entity within the meaning of section 512(b)(13)?		X
35a			X
b	If "Yes" to line 35a, did the organization receive any payment from or engage in any transaction with a controlled entity within the meaning of section 512(b)(13)? If "Yes," complete Schedule R, Part V, line 2		
35b			
36	Section 501(c)(3) organizations. Did the organization make any transfers to an exempt non-charitable related organization? If "Yes," complete Schedule R, Part V, line 2		X
36			X
37	Did the organization conduct more than 5% of its activities through an entity that is not a related organization and that is treated as a partnership for federal income tax purposes? If "Yes," complete Schedule R, Part VI		X
37			X
38	Did the organization complete Schedule O and provide explanations in Schedule O for Part VI, lines 11b and 19? Note. All Form 990 filers are required to complete Schedule O.	X	
38		X	

Part V Statements Regarding Other IRS Filings and Tax Compliance

Check if Schedule O contains a response or note to any line in this Part V

		Yes	No
1a	Enter the number reported in Box 3 of Form 1096. Enter -0- if not applicable		
1a			15
b	Enter the number of Forms W-2G included in line 1a. Enter -0- if not applicable		
1b			0
c	Did the organization comply with backup withholding rules for reportable payments to vendors and reportable gaming (gambling) winnings to prize winners?		X
1c			X

Part V Statements Regarding Other IRS Filings and Tax Compliance (continued)

		Yes	No
2a	Enter the number of employees reported on Form W-3, Transmittal of Wage and Tax Statements, filed for the calendar year ending with or within the year covered by this return		
	2a 512		
b	If at least one is reported on line 2a, did the organization file all required federal employment tax returns? Note. If the sum of lines 1a and 2a is greater than 250, you may be required to e-file (see instructions)	X	
3a	Did the organization have unrelated business gross income of \$1,000 or more during the year?		X
b	If "Yes," has it filed a Form 990-T for this year? If "No" to line 3b, provide an explanation in Schedule O		
4a	At any time during the calendar year, did the organization have an interest in, or a signature or other authority over, a financial account in a foreign country (such as a bank account, securities account, or other financial account)?		X
b	If "Yes," enter the name of the foreign country: u See instructions for filing requirements for FinCEN Form 114, Report of Foreign Bank and Financial Accounts (FBAR).		
5a	Was the organization a party to a prohibited tax shelter transaction at any time during the tax year?		X
b	Did any taxable party notify the organization that it was or is a party to a prohibited tax shelter transaction?		X
c	If "Yes" to line 5a or 5b, did the organization file Form 8886-T?		
6a	Does the organization have annual gross receipts that are normally greater than \$100,000, and did the organization solicit any contributions that were not tax deductible as charitable contributions?		X
b	If "Yes," did the organization include with every solicitation an express statement that such contributions or gifts were not tax deductible?		
7	Organizations that may receive deductible contributions under section 170(c).		
a	Did the organization receive a payment in excess of \$75 made partly as a contribution and partly for goods and services provided to the payor?		X
b	If "Yes," did the organization notify the donor of the value of the goods or services provided?		
c	Did the organization sell, exchange, or otherwise dispose of tangible personal property for which it was required to file Form 8282?		X
d	If "Yes," indicate the number of Forms 8282 filed during the year		
	7d		
e	Did the organization receive any funds, directly or indirectly, to pay premiums on a personal benefit contract?		X
f	Did the organization, during the year, pay premiums, directly or indirectly, on a personal benefit contract?		X
g	If the organization received a contribution of qualified intellectual property, did the organization file Form 8899 as required?		X
h	If the organization received a contribution of cars, boats, airplanes, or other vehicles, did the organization file a Form 1098-C?		X
8	Sponsoring organizations maintaining donor advised funds. Did a donor advised fund maintained by the sponsoring organization have excess business holdings at any time during the year?		
9	Sponsoring organizations maintaining donor advised funds.		
a	Did the sponsoring organization make any taxable distributions under section 4966?		
b	Did the sponsoring organization make a distribution to a donor, donor advisor, or related person?		
10	Section 501(c)(7) organizations. Enter:		
a	Initiation fees and capital contributions included on Part VIII, line 12	10a	
b	Gross receipts, included on Form 990, Part VIII, line 12, for public use of club facilities	10b	
11	Section 501(c)(12) organizations. Enter:		
a	Gross income from members or shareholders	11a	
b	Gross income from other sources (Do not net amounts due or paid to other sources against amounts due or received from them.)	11b	
12a	Section 4947(a)(1) non-exempt charitable trusts. Is the organization filing Form 990 in lieu of Form 1041?	12a	
b	If "Yes," enter the amount of tax-exempt interest received or accrued during the year	12b	
13	Section 501(c)(29) qualified nonprofit health insurance issuers.		
a	Is the organization licensed to issue qualified health plans in more than one state? Note. See the instructions for additional information the organization must report on Schedule O.	13a	
b	Enter the amount of reserves the organization is required to maintain by the states in which the organization is licensed to issue qualified health plans	13b	
c	Enter the amount of reserves on hand	13c	
14a	Did the organization receive any payments for indoor tanning services during the tax year?	14a	X
b	If "Yes," has it filed a Form 720 to report these payments? If "No," provide an explanation in Schedule O	14b	
15	Is the organization subject to the section 4960 tax on payment(s) of more than \$1,000,000 in remuneration or excess parachute payment(s) during the year? If "Yes," see instructions and file Form 4720, Schedule N.	15	X
16	Is the organization an educational institution subject to the section 4968 excise tax on net investment income? If "Yes," complete Form 4720, Schedule O.	16	X

Part VI Governance, Management, and Disclosure For each "Yes" response to lines 2 through 7b below, and for a "No" response to line 8a, 8b, or 10b below, describe the circumstances, processes, or changes in Schedule O. See instructions. Check if Schedule O contains a response or note to any line in this Part VI

Section A. Governing Body and Management

		Yes	No
1a	Enter the number of voting members of the governing body at the end of the tax year If there are material differences in voting rights among members of the governing body, or if the governing body delegated broad authority to an executive committee or similar committee, explain in Schedule O.		
	1a 17		
b	Enter the number of voting members included in line 1a, above, who are independent		
	1b 17		
2	Did any officer, director, trustee, or key employee have a family relationship or a business relationship with any other officer, director, trustee, or key employee?		X
3	Did the organization delegate control over management duties customarily performed by or under the direct supervision of officers, directors, or trustees, or key employees to a management company or other person?		X
4	Did the organization make any significant changes to its governing documents since the prior Form 990 was filed?		X
5	Did the organization become aware during the year of a significant diversion of the organization's assets?		X
6	Did the organization have members or stockholders?		X
7a	Did the organization have members, stockholders, or other persons who had the power to elect or appoint one or more members of the governing body?		X
b	Are any governance decisions of the organization reserved to (or subject to approval by) members, stockholders, or persons other than the governing body?		X
8	Did the organization contemporaneously document the meetings held or written actions undertaken during the year by the following:		
a	The governing body?	X	
b	Each committee with authority to act on behalf of the governing body?	X	
9	Is there any officer, director, trustee, or key employee listed in Part VII, Section A, who cannot be reached at the organization's mailing address? If "Yes," provide the names and addresses in Schedule O		X

Section B. Policies (This Section B requests information about policies not required by the Internal Revenue Code.)

		Yes	No
10a	Did the organization have local chapters, branches, or affiliates?		X
b	If "Yes," did the organization have written policies and procedures governing the activities of such chapters, affiliates, and branches to ensure their operations are consistent with the organization's exempt purposes?		
10b			
11a	Has the organization provided a complete copy of this Form 990 to all members of its governing body before filing the form?	X	
b	Describe in Schedule O the process, if any, used by the organization to review this Form 990.		
12a	Did the organization have a written conflict of interest policy? If "No," go to line 13	X	
b	Were officers, directors, or trustees, and key employees required to disclose annually interests that could give rise to conflicts?	X	
c	Did the organization regularly and consistently monitor and enforce compliance with the policy? If "Yes," describe in Schedule O how this was done	X	
12c		X	
13	Did the organization have a written whistleblower policy?	X	
14	Did the organization have a written document retention and destruction policy?	X	
15	Did the process for determining compensation of the following persons include a review and approval by independent persons, comparability data, and contemporaneous substantiation of the deliberation and decision?		
a	The organization's CEO, Executive Director, or top management official	X	
b	Other officers or key employees of the organization If "Yes" to line 15a or 15b, describe the process in Schedule O (see instructions).	X	
15b		X	
16a	Did the organization invest in, contribute assets to, or participate in a joint venture or similar arrangement with a taxable entity during the year?		X
b	If "Yes," did the organization follow a written policy or procedure requiring the organization to evaluate its participation in joint venture arrangements under applicable federal tax law, and take steps to safeguard the organization's exempt status with respect to such arrangements?		
16b			

Section C. Disclosure

- 17** List the states with which a copy of this Form 990 is required to be filed **u** MI
- 18** Section 6104 requires an organization to make its Forms 1023 (1024 or 1024-A if applicable), 990, and 990-T (Section 501(c)(3)s only) available for public inspection. Indicate how you made these available. Check all that apply.
 Own website Another's website Upon request Other (explain in Schedule O)
- 19** Describe in Schedule O whether (and if so, how) the organization made its governing documents, conflict of interest policy, and financial statements available to the public during the tax year.
- 20** State the name, address, and telephone number of the person who possesses the organization's books and records **u**
 GOODWILL INDUSTRIES OF SOUTHEASTERN 1357 DIVISION ST
 ADRIAN MI 49221 517-263-2135

Part VII Compensation of Officers, Directors, Trustees, Key Employees, Highest Compensated Employees, and Independent Contractors

Check if Schedule O contains a response or note to any line in this Part VII

Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees

1a Complete this table for all persons required to be listed. Report compensation for the calendar year ending with or within the organization's tax year.

- List all of the organization's **current** officers, directors, trustees (whether individuals or organizations), regardless of amount of compensation. Enter -0- in columns (D), (E), and (F) if no compensation was paid.
- List all of the organization's **current** key employees, if any. See instructions for definition of "key employee."
- List the organization's five **current** highest compensated employees (other than an officer, director, trustee, or key employee) who received reportable compensation (Box 5 of Form W-2 and/or Box 7 of Form 1099-MISC) of more than \$100,000 from the organization and any related organizations.
- List all of the organization's **former** officers, key employees, and highest compensated employees who received more than \$100,000 of reportable compensation from the organization and any related organizations.
- List all of the organization's **former directors or trustees** that received, in the capacity as a former director or trustee of the organization, more than \$10,000 of reportable compensation from the organization and any related organizations.

List persons in the following order: individual trustees or directors; institutional trustees; officers; key employees; highest compensated employees; and former such persons.

Check this box if neither the organization nor any related organization compensated any current officer, director, or trustee.

(A) Name and Title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(1) CHARLES FORCE	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(2) JOHN WANKE	0.50									
TREASURER	0.00	X		X			0	0	0	
(3) JENNY ENGLE	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(4) FRANK HRIBAR	0.50									
PRESIDENT	0.00	X		X			0	0	0	
(5) CHRIS BUDNIK	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(6) KEVIN FRY	0.50									
SECRETARY	0.00	X		X			0	0	0	
(7) TODD GENTNER	0.50									
VICE CHAIR	0.00	X		X			0	0	0	
(8) JOHN DREWS	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(9) SCOTT WESTFALL	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(10) ROB HEMMING	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(11) MICHAEL FOX	0.50									
BOARD MEMBER	0.00	X					0	0	0	

Part VII Section A. Officers, Directors, Trustees, Key Employees, and Highest Compensated Employees (continued)

(A) Name and title	(B) Average hours per week (list any hours for related organizations below dotted line)	(C) Position (do not check more than one box, unless person is both an officer and a director/trustee)						(D) Reportable compensation from the organization (W-2/1099-MISC)	(E) Reportable compensation from related organizations (W-2/1099-MISC)	(F) Estimated amount of other compensation from the organization and related organizations
		Individual trustee or director	Institutional trustee	Officer	Key employee	Highest compensated employee	Former			
(12) KAITY KAPNICK	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(13) CHRIS CLARKE	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(14) VANESSA OHRMAN	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(15) JENNIFER BROOKET	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(16) CHARLES NOE	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(17) PHIL SCHEADLER	0.50									
BOARD MEMBER	0.00	X					0	0	0	
(18) KEITH TROST	40.00									
CEO	0.00			X			115,125	0	0	
1b Sub-total							115,125			
c Total from continuation sheets to Part VII, Section A										
d Total (add lines 1b and 1c)							115,125			

2 Total number of individuals (including but not limited to those listed above) who received more than \$100,000 of reportable compensation from the organization **u 1**

	Yes	No
3 Did the organization list any former officer, director, or trustee, key employee, or highest compensated employee on line 1a? <i>If "Yes," complete Schedule J for such individual</i>		X
4 For any individual listed on line 1a, is the sum of reportable compensation and other compensation from the organization and related organizations greater than \$150,000? <i>If "Yes," complete Schedule J for such individual</i>		X
5 Did any person listed on line 1a receive or accrue compensation from any unrelated organization or individual for services rendered to the organization? <i>If "Yes," complete Schedule J for such person</i>		X

Section B. Independent Contractors

1 Complete this table for your five highest compensated independent contractors that received more than \$100,000 of compensation from the organization. Report compensation for the calendar year ending with or within the organization's tax year.

(A) Name and business address	(B) Description of services	(C) Compensation

2 Total number of independent contractors (including but not limited to those listed above) who received more than \$100,000 of compensation from the organization **u 0**

Part VIII Statement of Revenue

Check if Schedule O contains a response or note to any line in this Part VIII

		(A) Total revenue	(B) Related or exempt function revenue	(C) Unrelated business revenue	(D) Revenue excluded from tax under sections 512-514
Contributions, Gifts, Grants and Other Similar Amounts	1a Federated campaigns	1a 149			
	b Membership dues	1b			
	c Fundraising events	1c			
	d Related organizations	1d			
	e Government grants (contributions)	1e			
	f All other contributions, gifts, grants, and similar amounts not included above	1f 743,599			
	g Noncash contributions included in lines 1a-1f: \$	662,563			
	h Total. Add lines 1a-1f	u 743,748			
Program Service Revenue	2a RETAIL SALES-DONATED GOODS	Busn. Code	3,078,424	3,078,424	
	b WORKFORCE DEVELOPMENT SERVICE		2,517,748	2,517,748	
	c SALVAGE, CONTRACTS & CUSTOMERS		588,746	588,746	
	d				
	e				
	f All other program service revenue				
	g Total. Add lines 2a-2f	u 6,184,918			
Other Revenue	3 Investment income (including dividends, interest, and other similar amounts)	u 462	462		
	4 Income from investment of tax-exempt bond proceeds	u			
	5 Royalties	u			
	6a Gross rents	(i) Real (ii) Personal			
	b Less: rental exps.				
	c Rental inc. or (loss)				
	d Net rental income or (loss)	u			
	7a Gross amount from sales of assets other than inventory	(i) Securities (ii) Other			
	b Less: cost or other basis & sales exps.				
	c Gain or (loss)				
	d Net gain or (loss)	u			
	8a Gross income from fundraising events (not including \$ of contributions reported on line 1c). See Part IV, line 18	a			
	b Less: direct expenses	b			
	c Net income or (loss) from fundraising events	u			
	9a Gross income from gaming activities. See Part IV, line 19	a			
b Less: direct expenses	b				
c Net income or (loss) from gaming activities	u				
10a Gross sales of inventory, less returns and allowances	a				
b Less: cost of goods sold	b				
c Net income or (loss) from sales of inventory	u				
Miscellaneous Revenue		Busn. Code			
11a MISCELLANEOUS		32,600	32,600		
b					
c					
d All other revenue					
e Total. Add lines 11a-11d	u 32,600				
12 Total revenue. See instructions.	u 6,961,728	6,217,980	0	0	

Part IX Statement of Functional Expenses

Section 501(c)(3) and 501(c)(4) organizations must complete all columns. All other organizations must complete column (A).

Check if Schedule O contains a response or note to any line in this Part IX

Do not include amounts reported on lines 6b, 7b, 8b, 9b, and 10b of Part VIII.	(A) Total expenses	(B) Program service expenses	(C) Management and general expenses	(D) Fundraising expenses
1 Grants and other assistance to domestic organizations and domestic governments. See Part IV, line 21				
2 Grants and other assistance to domestic individuals. See Part IV, line 22				
3 Grants and other assistance to foreign organizations, foreign governments, and foreign individuals. See Part IV, lines 15 and 16				
4 Benefits paid to or for members				
5 Compensation of current officers, directors, trustees, and key employees				
6 Compensation not included above, to disqualified persons (as defined under section 4958(f)(1)) and persons described in section 4958(c)(3)(B)				
7 Other salaries and wages	3,311,417	2,921,288	308,666	81,463
8 Pension plan accruals and contributions (include section 401(k) and 403(b) employer contributions)				
9 Other employee benefits	131,349	90,631	32,837	7,881
10 Payroll taxes	318,147	280,677	29,643	7,827
11 Fees for services (non-employees):				
a Management	118,496	78,518	39,978	
b Legal				
c Accounting				
d Lobbying				
e Professional fundraising services. See Part IV, line 17				
f Investment management fees				
g Other. (If line 11g amount exceeds 10% of line 25, column (A) amount, list line 11g expenses on Schedule O.)				
12 Advertising and promotion				
13 Office expenses	117,837	65,912	1,141	50,784
14 Information technology				
15 Royalties				
16 Occupancy	729,675	724,418	5,257	
17 Travel	289,394	265,816	23,578	
18 Payments of travel or entertainment expenses for any federal, state, or local public officials				
19 Conferences, conventions, and meetings	20,989	17,183	3,806	
20 Interest	72,029	68,107	3,922	
21 Payments to affiliates	65,771	42,751	23,020	
22 Depreciation, depletion, and amortization	229,414	217,943	11,471	
23 Insurance	177,381	139,170	36,797	1,414
24 Other expenses. Itemize expenses not covered above (List miscellaneous expenses in line 24e. If line 24e amount exceeds 10% of line 25, column (A) amount, list line 24e expenses on Schedule O.)				
a IN-KIND INVENTORY EXPENSE	639,451	639,451		
b PURCHASES OF INVENTORY	330,106	330,106		
c SUPPLIES	150,962	127,025	23,937	
d MISC	89,399	78,357	11,042	
e All other expenses	200,822	175,103	25,719	
25 Total functional expenses. Add lines 1 through 24e	6,992,639	6,262,456	580,814	149,369
26 Joint costs. Complete this line only if the organization reported in column (B) joint costs from a combined educational campaign and fundraising solicitation. Check here <input checked="" type="checkbox"/> if following SOP 98-2 (ASC 958-720)				

Part X Balance Sheet

Check if Schedule O contains a response or note to any line in this Part X

		(A) Beginning of year		(B) End of year
Assets	1 Cash—non-interest bearing	545,678	1	351,260
	2 Savings and temporary cash investments		2	445,863
	3 Pledges and grants receivable, net		3	
	4 Accounts receivable, net	352,473	4	326,498
	5 Loans and other receivables from current and former officers, directors, trustees, key employees, and highest compensated employees. Complete Part II of Schedule L		5	
	6 Loans and other receivables from other disqualified persons (as defined under section 4958(f)(1)), persons described in section 4958(c)(3)(B), and contributing employers and sponsoring organizations of section 501(c)(9) voluntary employees' beneficiary organizations (see instructions). Complete Part II of Schedule L		6	
	7 Notes and loans receivable, net		7	
	8 Inventories for sale or use	28,249	8	51,361
	9 Prepaid expenses and deferred charges	161,819	9	121,856
	10a Land, buildings, and equipment: cost or other basis. Complete Part VI of Schedule D	10a 4,219,794		
	b Less: accumulated depreciation	10b 2,540,579	1,736,278	10c 1,679,215
	11 Investments—publicly traded securities	119,515	11	119,515
	12 Investments—other securities. See Part IV, line 11		12	
	13 Investments—program-related. See Part IV, line 11		13	
	14 Intangible assets		14	
	15 Other assets. See Part IV, line 11	47,371	15	
16 Total assets. Add lines 1 through 15 (must equal line 34)	2,991,383	16	3,095,568	
Liabilities	17 Accounts payable and accrued expenses	342,097	17	470,383
	18 Grants payable		18	
	19 Deferred revenue		19	10,100
	20 Tax-exempt bond liabilities		20	
	21 Escrow or custodial account liability. Complete Part IV of Schedule D		21	
	22 Loans and other payables to current and former officers, directors, trustees, key employees, highest compensated employees, and disqualified persons. Complete Part II of Schedule L		22	
	23 Secured mortgages and notes payable to unrelated third parties	1,392,162	23	1,366,631
	24 Unsecured notes and loans payable to unrelated third parties		24	
	25 Other liabilities (including federal income tax, payables to related third parties, and other liabilities not included on lines 17-24). Complete Part X of Schedule D	32,175	25	54,416
	26 Total liabilities. Add lines 17 through 25	1,766,434	26	1,901,530
Net Assets or Fund Balances	Organizations that follow SFAS 117 (ASC 958), check here <input checked="" type="checkbox"/> and complete lines 27 through 29, and lines 33 and 34.			
	27 Unrestricted net assets	1,051,348	27	1,074,523
	28 Temporarily restricted net assets	54,086	28	
	29 Permanently restricted net assets	119,515	29	119,515
	Organizations that do not follow SFAS 117 (ASC 958), check here <input type="checkbox"/> and complete lines 30 through 34.			
	30 Capital stock or trust principal, or current funds		30	
	31 Paid-in or capital surplus, or land, building, or equipment fund		31	
	32 Retained earnings, endowment, accumulated income, or other funds		32	
33 Total net assets or fund balances	1,224,949	33	1,194,038	
34 Total liabilities and net assets/fund balances	2,991,383	34	3,095,568	

Part XI Reconciliation of Net Assets

Check if Schedule O contains a response or note to any line in this Part XI

1	Total revenue (must equal Part VIII, column (A), line 12)	1	6,961,728
2	Total expenses (must equal Part IX, column (A), line 25)	2	6,992,639
3	Revenue less expenses. Subtract line 2 from line 1	3	-30,911
4	Net assets or fund balances at beginning of year (must equal Part X, line 33, column (A))	4	1,224,949
5	Net unrealized gains (losses) on investments	5	
6	Donated services and use of facilities	6	
7	Investment expenses	7	
8	Prior period adjustments	8	
9	Other changes in net assets or fund balances (explain in Schedule O)	9	
10	Net assets or fund balances at end of year. Combine lines 3 through 9 (must equal Part X, line 33, column (B))	10	1,194,038

Part XII Financial Statements and Reporting

Check if Schedule O contains a response or note to any line in this Part XII

		Yes	No
1	Accounting method used to prepare the Form 990: <input type="checkbox"/> Cash <input checked="" type="checkbox"/> Accrual <input type="checkbox"/> Other If the organization changed its method of accounting from a prior year or checked "Other," explain in Schedule O.		
2a	Were the organization's financial statements compiled or reviewed by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were compiled or reviewed on a separate basis, consolidated basis, or both: <input type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis		X
2b	Were the organization's financial statements audited by an independent accountant? If "Yes," check a box below to indicate whether the financial statements for the year were audited on a separate basis, consolidated basis, or both: <input checked="" type="checkbox"/> Separate basis <input type="checkbox"/> Consolidated basis <input type="checkbox"/> Both consolidated and separate basis	X	
2c	If "Yes" to line 2a or 2b, does the organization have a committee that assumes responsibility for oversight of the audit, review, or compilation of its financial statements and selection of an independent accountant? If the organization changed either its oversight process or selection process during the tax year, explain in Schedule O.	X	
3a	As a result of a federal award, was the organization required to undergo an audit or audits as set forth in the Single Audit Act and OMB Circular A-133?		X
3b	If "Yes," did the organization undergo the required audit or audits? If the organization did not undergo the required audit or audits, explain why in Schedule O and describe any steps taken to undergo such audits.		

SCHEDULE A
(Form 990 or 990-EZ)

Public Charity Status and Public Support

OMB No. 1545-0047

Complete if the organization is a section 501(c)(3) organization or a section 4947(a)(1) nonexempt charitable trust.

2018

Department of the Treasury
Internal Revenue Service

u Attach to Form 990 or Form 990-EZ.

Open to Public Inspection

u Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization GOODWILL INDUSTRIES OF SOUTHEASTERN MICHIGAN, INC.	Employer identification number 38-1646249
---------------------------------------------------------------------------------------	-----------------------------------------------------

Part I Reason for Public Charity Status (All organizations must complete this part.) See instructions.

The organization is not a private foundation because it is: (For lines 1 through 12, check only one box.)

- 1 A church, convention of churches, or association of churches described in **section 170(b)(1)(A)(i).**
- 2 A school described in **section 170(b)(1)(A)(ii).** (Attach Schedule E (Form 990 or 990-EZ).)
- 3 A hospital or a cooperative hospital service organization described in **section 170(b)(1)(A)(iii).**
- 4 A medical research organization operated in conjunction with a hospital described in **section 170(b)(1)(A)(iii).** Enter the hospital's name, city, and state:
- 5 An organization operated for the benefit of a college or university owned or operated by a governmental unit described in **section 170(b)(1)(A)(iv).** (Complete Part II.)
- 6 A federal, state, or local government or governmental unit described in **section 170(b)(1)(A)(v).**
- 7 An organization that normally receives a substantial part of its support from a governmental unit or from the general public described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 8 A community trust described in **section 170(b)(1)(A)(vi).** (Complete Part II.)
- 9 An agricultural research organization described in **section 170(b)(1)(A)(ix)** operated in conjunction with a land-grant college or university or a non-land-grant college of agriculture (see instructions). Enter the name, city, and state of the college or university:
- 10 An organization that normally receives: (1) more than 33 1/3% of its support from contributions, membership fees, and gross receipts from activities related to its exempt functions—subject to certain exceptions, and (2) no more than 33 1/3% of its support from gross investment income and unrelated business taxable income (less section 511 tax) from businesses acquired by the organization after June 30, 1975. See **section 509(a)(2).** (Complete Part III.)
- 11 An organization organized and operated exclusively to test for public safety. See **section 509(a)(4).**
- 12 An organization organized and operated exclusively for the benefit of, to perform the functions of, or to carry out the purposes of one or more publicly supported organizations described in **section 509(a)(1)** or **section 509(a)(2).** See **section 509(a)(3).** Check the box in lines 12a through 12d that describes the type of supporting organization and complete lines 12e, 12f, and 12g.
 - a **Type I.** A supporting organization operated, supervised, or controlled by its supported organization(s), typically by giving the supported organization(s) the power to regularly appoint or elect a majority of the directors or trustees of the supporting organization. **You must complete Part IV, Sections A and B.**
 - b **Type II.** A supporting organization supervised or controlled in connection with its supported organization(s), by having control or management of the supporting organization vested in the same persons that control or manage the supported organization(s). **You must complete Part IV, Sections A and C.**
 - c **Type III functionally integrated.** A supporting organization operated in connection with, and functionally integrated with, its supported organization(s) (see instructions). **You must complete Part IV, Sections A, D, and E.**
 - d **Type III non-functionally integrated.** A supporting organization operated in connection with its supported organization(s) that is not functionally integrated. The organization generally must satisfy a distribution requirement and an attentiveness requirement (see instructions). **You must complete Part IV, Sections A and D, and Part V.**
 - e Check this box if the organization received a written determination from the IRS that it is a Type I, Type II, Type III functionally integrated, or Type III non-functionally integrated supporting organization.
 - f Enter the number of supported organizations
 - g Provide the following information about the supported organization(s).

(i) Name of supported organization	(ii) EIN	(iii) Type of organization (described on lines 1–10 above (see instructions))	(iv) Is the organization listed in your governing document?		(v) Amount of monetary support (see instructions)	(vi) Amount of other support (see instructions)
			Yes	No		
(A)						
(B)						
(C)						
(D)						
(E)						
Total						

Part II Support Schedule for Organizations Described in Sections 170(b)(1)(A)(iv) and 170(b)(1)(A)(vi)

(Complete only if you checked the box on line 5, 7, or 8 of Part I or if the organization failed to qualify under Part III. If the organization fails to qualify under the tests listed below, please complete Part III.)

Section A. Public Support

Table with 7 columns: (a) 2014, (b) 2015, (c) 2016, (d) 2017, (e) 2018, (f) Total. Rows include: 1 Gifts, grants, contributions, and membership fees received; 2 Tax revenues levied for the organization's benefit; 3 The value of services or facilities furnished by a governmental unit; 4 Total. Add lines 1 through 3; 5 The portion of total contributions by each person; 6 Public support. Subtract line 5 from line 4.

Section B. Total Support

Table with 7 columns: (a) 2014, (b) 2015, (c) 2016, (d) 2017, (e) 2018, (f) Total. Rows include: 7 Amounts from line 4; 8 Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources; 9 Net income from unrelated business activities; 10 Other income. Do not include gain or loss from the sale of capital assets; 11 Total support. Add lines 7 through 10.

12 Gross receipts from related activities, etc. (see instructions) 12
13 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here

Section C. Computation of Public Support Percentage

Table with 2 columns: Line number, Percentage. Row 14: Public support percentage for 2018 (line 6, column (f) divided by line 11, column (f)) 14 %
Row 15: Public support percentage from 2017 Schedule A, Part II, line 14 15 %

16a 33 1/3% support test—2018. If the organization did not check the box on line 13, and line 14 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization
b 33 1/3% support test—2017. If the organization did not check a box on line 13 or 16a, and line 15 is 33 1/3% or more, check this box and stop here. The organization qualifies as a publicly supported organization
17a 10%-facts-and-circumstances test—2018. If the organization did not check a box on line 13, 16a, or 16b, and line 14 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization
b 10%-facts-and-circumstances test—2017. If the organization did not check a box on line 13, 16a, 16b, or 17a, and line 15 is 10% or more, and if the organization meets the "facts-and-circumstances" test, check this box and stop here. Explain in Part VI how the organization meets the "facts-and-circumstances" test. The organization qualifies as a publicly supported organization
18 Private foundation. If the organization did not check a box on line 13, 16a, 16b, 17a, or 17b, check this box and see instructions

Part III Support Schedule for Organizations Described in Section 509(a)(2)

(Complete only if you checked the box on line 10 of Part I or if the organization failed to qualify under Part II. If the organization fails to qualify under the tests listed below, please complete Part II.)

Section A. Public Support

Calendar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
1 Gifts, grants, contributions, and membership fees received. (Do not include any "unusual grants.")	692,630	682,262	659,693	437,223	743,748	3,215,556
2 Gross receipts from admissions, merchandise sold or services performed, or facilities furnished in any activity that is related to the organization's tax-exempt purpose	4,986,753	5,433,370	5,249,993	5,674,931	6,184,918	27,529,965
3 Gross receipts from activities that are not an unrelated trade or business under section 513						
4 Tax revenues levied for the organization's benefit and either paid to or expended on its behalf						
5 The value of services or facilities furnished by a governmental unit to the organization without charge						
6 Total. Add lines 1 through 5	5,679,383	6,115,632	5,909,686	6,112,154	6,928,666	30,745,521
7a Amounts included on lines 1, 2, and 3 received from disqualified persons						
b Amounts included on lines 2 and 3 received from other than disqualified persons that exceed the greater of \$5,000 or 1% of the amount on line 13 for the year						
c Add lines 7a and 7b						
8 Public support. (Subtract line 7c from line 6.)						30,745,521

Section B. Total Support

Calendar year (or fiscal year beginning in)	(a) 2014	(b) 2015	(c) 2016	(d) 2017	(e) 2018	(f) Total
9 Amounts from line 6	5,679,383	6,115,632	5,909,686	6,112,154	6,928,666	30,745,521
10a Gross income from interest, dividends, payments received on securities loans, rents, royalties, and income from similar sources	24	285	191	412	462	1,374
b Unrelated business taxable income (less section 511 taxes) from businesses acquired after June 30, 1975						
c Add lines 10a and 10b	24	285	191	412	462	1,374
11 Net income from unrelated business activities not included in line 10b, whether or not the business is regularly carried on						
12 Other income. Do not include gain or loss from the sale of capital assets (Explain in Part VI.)	7,892	35,245	106,334	153,344	32,600	335,415
13 Total support. (Add lines 9, 10c, 11, and 12.)	5,687,299	6,151,162	6,016,211	6,265,910	6,961,728	31,082,310
14 First five years. If the Form 990 is for the organization's first, second, third, fourth, or fifth tax year as a section 501(c)(3) organization, check this box and stop here <input type="checkbox"/>						

Section C. Computation of Public Support Percentage

15 Public support percentage for 2018 (line 8, column (f), divided by line 13, column (f))	15	98.92%
16 Public support percentage for 2017 Schedule A, Part III, line 15	16	98.83%

Section D. Computation of Investment Income Percentage

17 Investment income percentage for 2018 (line 10c, column (f), divided by line 13, column (f))	17	%
18 Investment income percentage from 2017 Schedule A, Part III, line 17	18	%

- 19a 33 1/3% support tests—2018.** If the organization did not check the box on line 14, and line 15 is more than 33 1/3%, and line 17 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization
- b 33 1/3% support tests—2017.** If the organization did not check a box on line 14 or line 19a, and line 16 is more than 33 1/3%, and line 18 is not more than 33 1/3%, check this box and **stop here.** The organization qualifies as a publicly supported organization
- 20 Private foundation.** If the organization did not check a box on line 14, 19a, or 19b, check this box and see instructions

Part IV Supporting Organizations

(Complete only if you checked a box in line 12 on Part I. If you checked 12a of Part I, complete Sections A and B. If you checked 12b of Part I, complete Sections A and C. If you checked 12c of Part I, complete Sections A, D, and E. If you checked 12d of Part I, complete Sections A and D, and complete Part V.)

Section A. All Supporting Organizations

	Yes	No
1 Are all of the organization's supported organizations listed by name in the organization's governing documents? <i>If "No," describe in Part VI how the supported organizations are designated. If designated by class or purpose, describe the designation. If historic and continuing relationship, explain.</i>		
2 Did the organization have any supported organization that does not have an IRS determination of status under section 509(a)(1) or (2)? <i>If "Yes," explain in Part VI how the organization determined that the supported organization was described in section 509(a)(1) or (2).</i>		
3a Did the organization have a supported organization described in section 501(c)(4), (5), or (6)? <i>If "Yes," answer (b) and (c) below.</i>		
b Did the organization confirm that each supported organization qualified under section 501(c)(4), (5), or (6) and satisfied the public support tests under section 509(a)(2)? <i>If "Yes," describe in Part VI when and how the organization made the determination.</i>		
c Did the organization ensure that all support to such organizations was used exclusively for section 170(c)(2)(B) purposes? <i>If "Yes," explain in Part VI what controls the organization put in place to ensure such use.</i>		
4a Was any supported organization not organized in the United States ("foreign supported organization")? <i>If "Yes," and if you checked 12a or 12b in Part I, answer (b) and (c) below.</i>		
b Did the organization have ultimate control and discretion in deciding whether to make grants to the foreign supported organization? <i>If "Yes," describe in Part VI how the organization had such control and discretion despite being controlled or supervised by or in connection with its supported organizations.</i>		
c Did the organization support any foreign supported organization that does not have an IRS determination under sections 501(c)(3) and 509(a)(1) or (2)? <i>If "Yes," explain in Part VI what controls the organization used to ensure that all support to the foreign supported organization was used exclusively for section 170(c)(2)(B) purposes.</i>		
5a Did the organization add, substitute, or remove any supported organizations during the tax year? <i>If "Yes," answer (b) and (c) below (if applicable). Also, provide detail in Part VI, including (i) the names and EIN numbers of the supported organizations added, substituted, or removed; (ii) the reasons for each such action; (iii) the authority under the organization's organizing document authorizing such action; and (iv) how the action was accomplished (such as by amendment to the organizing document).</i>		
b Type I or Type II only. Was any added or substituted supported organization part of a class already designated in the organization's organizing document?		
c Substitutions only. Was the substitution the result of an event beyond the organization's control?		
6 Did the organization provide support (whether in the form of grants or the provision of services or facilities) to anyone other than (i) its supported organizations, (ii) individuals that are part of the charitable class benefited by one or more of its supported organizations, or (iii) other supporting organizations that also support or benefit one or more of the filing organization's supported organizations? <i>If "Yes," provide detail in Part VI.</i>		
7 Did the organization provide a grant, loan, compensation, or other similar payment to a substantial contributor (as defined in section 4958(c)(3)(C)), a family member of a substantial contributor, or a 35% controlled entity with regard to a substantial contributor? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
8 Did the organization make a loan to a disqualified person (as defined in section 4958) not described in line 7? <i>If "Yes," complete Part I of Schedule L (Form 990 or 990-EZ).</i>		
9a Was the organization controlled directly or indirectly at any time during the tax year by one or more disqualified persons as defined in section 4946 (other than foundation managers and organizations described in section 509(a)(1) or (2))? <i>If "Yes," provide detail in Part VI.</i>		
b Did one or more disqualified persons (as defined in line 9a) hold a controlling interest in any entity in which the supporting organization had an interest? <i>If "Yes," provide detail in Part VI.</i>		
c Did a disqualified person (as defined in line 9a) have an ownership interest in, or derive any personal benefit from, assets in which the supporting organization also had an interest? <i>If "Yes," provide detail in Part VI.</i>		
10a Was the organization subject to the excess business holdings rules of section 4943 because of section 4943(f) (regarding certain Type II supporting organizations, and all Type III non-functionally integrated supporting organizations)? <i>If "Yes," answer 10b below.</i>		
b Did the organization have any excess business holdings in the tax year? <i>(Use Schedule C, Form 4720, to determine whether the organization had excess business holdings.)</i>		

Part IV Supporting Organizations *(continued)*

	Yes	No
11 Has the organization accepted a gift or contribution from any of the following persons?		
a A person who directly or indirectly controls, either alone or together with persons described in (b) and (c) below, the governing body of a supported organization?		
11a		
b A family member of a person described in (a) above?		
11b		
c A 35% controlled entity of a person described in (a) or (b) above? <i>If "Yes" to a, b, or c, provide detail in Part VI.</i>		
11c		

Section B. Type I Supporting Organizations

	Yes	No
1 Did the directors, trustees, or membership of one or more supported organizations have the power to regularly appoint or elect at least a majority of the organization's directors or trustees at all times during the tax year? <i>If "No," describe in Part VI how the supported organization(s) effectively operated, supervised, or controlled the organization's activities. If the organization had more than one supported organization, describe how the powers to appoint and/or remove directors or trustees were allocated among the supported organizations and what conditions or restrictions, if any, applied to such powers during the tax year.</i>		
1		
2 Did the organization operate for the benefit of any supported organization other than the supported organization(s) that operated, supervised, or controlled the supporting organization? <i>If "Yes," explain in Part VI how providing such benefit carried out the purposes of the supported organization(s) that operated, supervised, or controlled the supporting organization.</i>		
2		

Section C. Type II Supporting Organizations

	Yes	No
1 Were a majority of the organization's directors or trustees during the tax year also a majority of the directors or trustees of each of the organization's supported organization(s)? <i>If "No," describe in Part VI how control or management of the supporting organization was vested in the same persons that controlled or managed the supported organization(s).</i>		
1		

Section D. All Type III Supporting Organizations

	Yes	No
1 Did the organization provide to each of its supported organizations, by the last day of the fifth month of the organization's tax year, (i) a written notice describing the type and amount of support provided during the prior tax year, (ii) a copy of the Form 990 that was most recently filed as of the date of notification, and (iii) copies of the organization's governing documents in effect on the date of notification, to the extent not previously provided?		
1		
2 Were any of the organization's officers, directors, or trustees either (i) appointed or elected by the supported organization(s) or (ii) serving on the governing body of a supported organization? <i>If "No," explain in Part VI how the organization maintained a close and continuous working relationship with the supported organization(s).</i>		
2		
3 By reason of the relationship described in (2), did the organization's supported organizations have a significant voice in the organization's investment policies and in directing the use of the organization's income or assets at all times during the tax year? <i>If "Yes," describe in Part VI the role the organization's supported organizations played in this regard.</i>		
3		

Section E. Type III Functionally-Integrated Supporting Organizations

1 Check the box next to the method that the organization used to satisfy the Integral Part Test during the year (see instructions).		
a <input type="checkbox"/> The organization satisfied the Activities Test. <i>Complete line 2 below.</i>		
b <input type="checkbox"/> The organization is the parent of each of its supported organizations. <i>Complete line 3 below.</i>		
c <input type="checkbox"/> The organization supported a governmental entity. <i>Describe in Part VI how you supported a government entity (see instructions).</i>		
2 Activities Test. <i>Answer (a) and (b) below.</i>		
a Did substantially all of the organization's activities during the tax year directly further the exempt purposes of the supported organization(s) to which the organization was responsive? <i>If "Yes," then in Part VI identify those supported organizations and explain how these activities directly furthered their exempt purposes, how the organization was responsive to those supported organizations, and how the organization determined that these activities constituted substantially all of its activities.</i>		
2a		
b Did the activities described in (a) constitute activities that, but for the organization's involvement, one or more of the organization's supported organization(s) would have been engaged in? <i>If "Yes," explain in Part VI the reasons for the organization's position that its supported organization(s) would have engaged in these activities but for the organization's involvement.</i>		
2b		
3 Parent of Supported Organizations. <i>Answer (a) and (b) below.</i>		
a Did the organization have the power to regularly appoint or elect a majority of the officers, directors, or trustees of each of the supported organizations? <i>Provide details in Part VI.</i>		
3a		
b Did the organization exercise a substantial degree of direction over the policies, programs, and activities of each of its supported organizations? <i>If "Yes," describe in Part VI the role played by the organization in this regard.</i>		
3b		

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations

1 Check here if the organization satisfied the Integral Part Test as a qualifying trust on Nov. 20, 1970 (explain in Part VI). **See instructions.** All other Type III non-functionally integrated supporting organizations must complete Sections A through E.

Section A - Adjusted Net Income		(A) Prior Year	(B) Current Year (optional)
1	Net short-term capital gain	1	
2	Recoveries of prior-year distributions	2	
3	Other gross income (see instructions)	3	
4	Add lines 1 through 3.	4	
5	Depreciation and depletion	5	
6	Portion of operating expenses paid or incurred for production or collection of gross income or for management, conservation, or maintenance of property held for production of income (see instructions)	6	
7	Other expenses (see instructions)	7	
8	Adjusted Net Income (subtract lines 5, 6, and 7 from line 4)	8	

Section B - Minimum Asset Amount		(A) Prior Year	(B) Current Year (optional)
1	Aggregate fair market value of all non-exempt-use assets (see instructions for short tax year or assets held for part of year):		
a	Average monthly value of securities	1a	
b	Average monthly cash balances	1b	
c	Fair market value of other non-exempt-use assets	1c	
d	Total (add lines 1a, 1b, and 1c)	1d	
e	Discount claimed for blockage or other factors (explain in detail in Part VI):		
2	Acquisition indebtedness applicable to non-exempt-use assets	2	
3	Subtract line 2 from line 1d.	3	
4	Cash deemed held for exempt use. Enter 1-1/2% of line 3 (for greater amount, see instructions).	4	
5	Net value of non-exempt-use assets (subtract line 4 from line 3)	5	
6	Multiply line 5 by .035.	6	
7	Recoveries of prior-year distributions	7	
8	Minimum Asset Amount (add line 7 to line 6)	8	

Section C - Distributable Amount			Current Year
1	Adjusted net income for prior year (from Section A, line 8, Column A)	1	
2	Enter 85% of line 1.	2	
3	Minimum asset amount for prior year (from Section B, line 8, Column A)	3	
4	Enter greater of line 2 or line 3.	4	
5	Income tax imposed in prior year	5	
6	Distributable Amount. Subtract line 5 from line 4, unless subject to emergency temporary reduction (see instructions).	6	

7 Check here if the current year is the organization's first as a non-functionally integrated Type III supporting organization (see instructions).

Part V Type III Non-Functionally Integrated 509(a)(3) Supporting Organizations (continued)

Section D - Distributions	Current Year		
1 Amounts paid to supported organizations to accomplish exempt purposes			
2 Amounts paid to perform activity that directly furthers exempt purposes of supported organizations, in excess of income from activity			
3 Administrative expenses paid to accomplish exempt purposes of supported organizations			
4 Amounts paid to acquire exempt-use assets			
5 Qualified set-aside amounts (prior IRS approval required)			
6 Other distributions (describe in Part VI). See instructions.			
7 Total annual distributions. Add lines 1 through 6.			
8 Distributions to attentive supported organizations to which the organization is responsive (provide details in Part VI). See instructions.			
9 Distributable amount for 2018 from Section C, line 6			
10 Line 8 amount divided by line 9 amount			
Section E - Distribution Allocations (see instructions)	(i) Excess Distributions	(ii) Underdistributions Pre-2018	(iii) Distributable Amount for 2018
1 Distributable amount for 2018 from Section C, line 6			
2 Underdistributions, if any, for years prior to 2018 (reasonable cause required-explain in Part VI). See instructions.			
3 Excess distributions carryover, if any, to 2018			
a From 2013			
b From 2014			
c From 2015			
d From 2016			
e From 2017			
f Total of lines 3a through e			
g Applied to underdistributions of prior years			
h Applied to 2018 distributable amount			
i Carryover from 2013 not applied (see instructions)			
j Remainder. Subtract lines 3g, 3h, and 3i from 3f.			
4 Distributions for 2018 from Section D, line 7: \$			
a Applied to underdistributions of prior years			
b Applied to 2018 distributable amount			
c Remainder. Subtract lines 4a and 4b from 4.			
5 Remaining underdistributions for years prior to 2018, if any. Subtract lines 3g and 4a from line 2. For result greater than zero, explain in Part VI. See instructions.			
6 Remaining underdistributions for 2018. Subtract lines 3h and 4b from line 1. For result greater than zero, explain in Part VI. See instructions.			
7 Excess distributions carryover to 2019. Add lines 3j and 4c.			
8 Breakdown of line 7:			
a Excess from 2014			
b Excess from 2015			
c Excess from 2016			
d Excess from 2017			
e Excess from 2018			

Part VI Supplemental Information. Provide the explanations required by Part II, line 10; Part II, line 17a or 17b; Part III, line 12; Part IV, Section A, lines 1, 2, 3b, 3c, 4b, 4c, 5a, 6, 9a, 9b, 9c, 11a, 11b, and 11c; Part IV, Section B, lines 1 and 2; Part IV, Section C, line 1; Part IV, Section D, lines 2 and 3; Part IV, Section E, lines 1c, 2a, 2b, 3a, and 3b; Part V, line 1; Part V, Section B, line 1e; Part V, Section D, lines 5, 6, and 8; and Part V, Section E, lines 2, 5, and 6. Also complete this part for any additional information. (See instructions.)

PART III, LINE 12 - OTHER INCOME DETAIL

CMH TRANSPORTATION \$ 0

MISC INCOME \$ 335,415

SCHEDULE D (Form 990)

Department of the Treasury Internal Revenue Service

Supplemental Financial Statements

u Complete if the organization answered "Yes" on Form 990, Part IV, line 6, 7, 8, 9, 10, 11a, 11b, 11c, 11d, 11e, 11f, 12a, or 12b. u Attach to Form 990.

u Go to www.irs.gov/Form990 for instructions and the latest information.

OMB No. 1545-0047

2018

Open to Public Inspection

Name of the organization

GOODWILL INDUSTRIES OF SOUTHEASTERN MICHIGAN, INC.

Employer identification number

38-1646249

Part I Organizations Maintaining Donor Advised Funds or Other Similar Funds or Accounts.

Complete if the organization answered "Yes" on Form 990, Part IV, line 6.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include: 1 Total number at end of year, 2 Aggregate value of contributions to (during year), 3 Aggregate value of grants from (during year), 4 Aggregate value at end of year, 5 Did the organization inform all donors and donor advisors in writing that the assets held in donor advised funds are the organization's property, subject to the organization's exclusive legal control?, 6 Did the organization inform all grantees, donors, and donor advisors in writing that grant funds can be used only for charitable purposes and not for the benefit of the donor or donor advisor, or for any other purpose conferring impermissible private benefit?

Part II Conservation Easements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 7.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include: 1 Purpose(s) of conservation easements held by the organization (check all that apply), 2 Complete lines 2a through 2d if the organization held a qualified conservation contribution in the form of a conservation easement on the last day of the tax year. (Sub-rows 2a-2d), 3 Number of conservation easements modified, transferred, released, extinguished, or terminated by the organization during the tax year u, 4 Number of states where property subject to conservation easement is located u, 5 Does the organization have a written policy regarding the periodic monitoring, inspection, handling of violations, and enforcement of the conservation easements it holds?, 6 Staff and volunteer hours devoted to monitoring, inspecting, handling of violations, and enforcing conservation easements during the year u, 7 Amount of expenses incurred in monitoring, inspecting, handling of violations, and enforcing conservation easements during the year u \$, 8 Does each conservation easement reported on line 2(d) above satisfy the requirements of section 170(h)(4)(B)(i) and section 170(h)(4)(B)(ii)?, 9 In Part XIII, describe how the organization reports conservation easements in its revenue and expense statement, and balance sheet, and include, if applicable, the text of the footnote to the organization's financial statements that describes the organization's accounting for conservation easements.

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 8.

Table with 2 columns: (a) Donor advised funds, (b) Funds and other accounts. Rows include: 1a If the organization elected, as permitted under SFAS 116 (ASC 958), not to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide, in Part XIII, the text of the footnote to its financial statements that describes these items. 1b If the organization elected, as permitted under SFAS 116 (ASC 958), to report in its revenue statement and balance sheet works of art, historical treasures, or other similar assets held for public exhibition, education, or research in furtherance of public service, provide the following amounts relating to these items: (i) Revenue included on Form 990, Part VIII, line 1 u \$, (ii) Assets included in Form 990, Part X u \$, 2 If the organization received or held works of art, historical treasures, or other similar assets for financial gain, provide the following amounts required to be reported under SFAS 116 (ASC 958) relating to these items: a Revenue included on Form 990, Part VIII, line 1 u \$, b Assets included in Form 990, Part X u \$

Part III Organizations Maintaining Collections of Art, Historical Treasures, or Other Similar Assets (continued)

3 Using the organization's acquisition, accession, and other records, check any of the following that are a significant use of its collection items (check all that apply):

- a** Public exhibition
- b** Scholarly research
- c** Preservation for future generations
- d** Loan or exchange programs
- e** Other

4 Provide a description of the organization's collections and explain how they further the organization's exempt purpose in Part XIII.

5 During the year, did the organization solicit or receive donations of art, historical treasures, or other similar assets to be sold to raise funds rather than to be maintained as part of the organization's collection? Yes No

Part IV Escrow and Custodial Arrangements.

Complete if the organization answered "Yes" on Form 990, Part IV, line 9, or reported an amount on Form 990, Part X, line 21.

1a Is the organization an agent, trustee, custodian or other intermediary for contributions or other assets not included on Form 990, Part X? Yes No

b If "Yes," explain the arrangement in Part XIII and complete the following table:

- c** Beginning balance
- d** Additions during the year
- e** Distributions during the year
- f** Ending balance

	Amount
1c	
1d	
1e	
1f	

2a Did the organization include an amount on Form 990, Part X, line 21, for escrow or custodial account liability? Yes No

b If "Yes," explain the arrangement in Part XIII. Check here if the explanation has been provided on Part XIII

Part V Endowment Funds.

Complete if the organization answered "Yes" on Form 990, Part IV, line 10.

	(a) Current year	(b) Prior year	(c) Two years back	(d) Three years back	(e) Four years back
1a Beginning of year balance	119,515	119,515	116,538	116,538	110,072
b Contributions					
c Net investment earnings, gains, and losses			2,977		6,466
d Grants or scholarships					
e Other expenditures for facilities and programs					
f Administrative expenses					
g End of year balance	119,515	119,515	119,515	116,538	116,538

2 Provide the estimated percentage of the current year end balance (line 1g, column (a)) held as:

- a** Board designated or quasi-endowment **u** _____ %
 - b** Permanent endowment **u** 100.00 %
 - c** Temporarily restricted endowment **u** _____ %
- The percentages on lines 2a, 2b, and 2c should equal 100%.

3a Are there endowment funds not in the possession of the organization that are held and administered for the organization by:

- (i)** unrelated organizations
- (ii)** related organizations

	Yes	No
3a(i)	X	
3a(ii)		X
3b		

b If "Yes" on line 3a(ii), are the related organizations listed as required on Schedule R?

4 Describe in Part XIII the intended uses of the organization's endowment funds.

Part VI Land, Buildings, and Equipment.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11a. See Form 990, Part X, line 10.

Description of property	(a) Cost or other basis (investment)	(b) Cost or other basis (other)	(c) Accumulated depreciation	(d) Book value
1a Land		400,000		400,000
b Buildings		2,597,428	1,520,992	1,076,436
c Leasehold improvements				
d Equipment		1,222,366	1,019,587	202,779
e Other				

Total. Add lines 1a through 1e. (Column (d) must equal Form 990, Part X, column (B), line 10c.) **u** 1,679,215

Part VII Investments—Other Securities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11b. See Form 990, Part X, line 12.

(a) Description of security or category (including name of security)	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1) Financial derivatives		
(2) Closely-held equity interests		
(3) Other		
(A)		
(B)		
(C)		
(D)		
(E)		
(F)		
(G)		
(H)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 12.) u		

Part VIII Investments—Program Related.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11c. See Form 990, Part X, line 13.

(a) Description of investment	(b) Book value	(c) Method of valuation: Cost or end-of-year market value
(1)		
(2)		
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 13.) u		

Part IX Other Assets.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11d. See Form 990, Part X, line 15.

(a) Description	(b) Book value
(1)	
(2)	
(3)	
(4)	
(5)	
(6)	
(7)	
(8)	
(9)	
Total. (Column (b) must equal Form 990, Part X, col. (B) line 15.) u	

Part X Other Liabilities.

Complete if the organization answered "Yes" on Form 990, Part IV, line 11e or 11f. See Form 990, Part X, line 25.

1. (a) Description of liability	(b) Book value	
(1) Federal income taxes		
(2) VEHICLE LOANS	54,416	
(3)		
(4)		
(5)		
(6)		
(7)		
(8)		
(9)		
Total. (Column (b) must equal Form 990, Part X, col. (B) line 25.) u	54,416	

2. Liability for uncertain tax positions. In Part XIII, provide the text of the footnote to the organization's financial statements that reports the organization's liability for uncertain tax positions under FIN 48 (ASC 740). Check here if the text of the footnote has been provided in Part XIII

SCHEDULE L
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Transactions With Interested Persons

u Complete if the organization answered "Yes" on Form 990, Part IV, line 25a, 25b, 26, 27, 28a, 28b, or 28c, or Form 990-EZ, Part V, line 38a or 40b.

u Attach to Form 990 or Form 990-EZ.

u Go to www.irs.gov/Form990 for instructions and the latest information.

2018

Open To Public Inspection

Name of the organization

GOODWILL INDUSTRIES OF SOUTHEASTERN
MICHIGAN, INC.

Employer identification number

38-1646249

Part I Excess Benefit Transactions (section 501(c)(3), section 501(c)(4), and 501(c)(29) organizations only).

Complete if the organization answered "Yes" on Form 990, Part IV, line 25a or 25b, or Form 990-EZ, Part V, line 40b.

1	(a) Name of disqualified person	(b) Relationship between disqualified person and organization	(c) Description of transaction	(d) Corrected?	
				Yes	No
(1)					
(2)					
(3)					
(4)					
(5)					
(6)					

- 2 Enter the amount of tax incurred by the organization managers or disqualified persons during the year under section 4958 **u** \$ _____
- 3 Enter the amount of tax, if any, on line 2, above, reimbursed by the organization **u** \$ _____

Part II Loans to and/or From Interested Persons.

Complete if the organization answered "Yes" on Form 990-EZ, Part V, line 38a or Form 990, Part IV, line 26; or if the organization reported an amount on Form 990, Part X, line 5, 6, or 22.

(a) Name of interested person	(b) Relationship with organization	(c) Purpose of loan	(d) Loan to or from the org.?		(e) Original principal amount	(f) Balance due	(g) In default?		(h) Approved by board or committee?		(i) Written agreement?	
			To	From			Yes	No	Yes	No	Yes	No
(1)												
(2)												
(3)												
(4)												
(5)												
(6)												
(7)												
(8)												
(9)												
(10)												

Total **u** \$ _____

Part III Grants or Assistance Benefiting Interested Persons.

Complete if the organization answered "Yes" on Form 990, Part IV, line 27.

(a) Name of interested person	(b) Relationship between interested person and the organization	(c) Amount of assistance	(d) Type of assistance	(e) Purpose of assistance
(1)				
(2)				
(3)				
(4)				
(5)				
(6)				
(7)				
(8)				
(9)				
(10)				

**SCHEDULE M
(Form 990)**

Noncash Contributions

OMB No. 1545-0047

2018

**Open To Public
Inspection**

Department of the Treasury
Internal Revenue Service

u Complete if the organizations answered "Yes" on Form 990, Part IV, lines 29 or 30.
u Attach to Form 990.
u Go to www.irs.gov/Form990 for instructions and the latest information.

Name of the organization **GOODWILL INDUSTRIES OF SOUTHEASTERN MICHIGAN, INC.** Employer identification number **38-1646249**

Part I Types of Property

	(a) Check if applicable	(b) Number of contributions or items contributed	(c) Noncash contribution amounts reported on Form 990, Part VIII, line 1g	(d) Method of determining noncash contribution amounts
1 Art — Works of art				
2 Art — Historical treasures				
3 Art — Fractional interests				
4 Books and publications				
5 Clothing and household goods	X		662,563	
6 Cars and other vehicles				
7 Boats and planes				
8 Intellectual property				
9 Securities — Publicly traded				
10 Securities — Closely held stock				
11 Securities — Partnership, LLC, or trust interests				
12 Securities — Miscellaneous				
13 Qualified conservation contribution — Historic structures				
14 Qualified conservation contribution — Other				
15 Real estate — Residential				
16 Real estate — Commercial				
17 Real estate — Other				
18 Collectibles				
19 Food inventory				
20 Drugs and medical supplies				
21 Taxidermy				
22 Historical artifacts				
23 Scientific specimens				
24 Archeological artifacts				
25 Other u ()				
26 Other u ()				
27 Other u ()				
28 Other u ()				

29 Number of Forms 8283 received by the organization during the tax year for contributions for which the organization completed Form 8283, Part IV, Donee Acknowledgement **29**

	Yes	No
30a During the year, did the organization receive by contribution any property reported in Part I, lines 1 through 28, that it must hold for at least three years from the date of the initial contribution, and which isn't required to be used for exempt purposes for the entire holding period?		X
b If "Yes," describe the arrangement in Part II.		
31 Does the organization have a gift acceptance policy that requires the review of any nonstandard contributions?	X	
32a Does the organization hire or use third parties or related organizations to solicit, process, or sell noncash contributions?		X
b If "Yes," describe in Part II.		
33 If the organization didn't report an amount in column (c) for a type of property for which column (a) is checked, describe in Part II.		

SCHEDULE O
(Form 990 or 990-EZ)

Department of the Treasury
Internal Revenue Service

Supplemental Information to Form 990 or 990-EZ

Complete to provide information for responses to specific questions on
Form 990 or 990-EZ or to provide any additional information.

u Attach to Form 990 or 990-EZ.

u Go to www.irs.gov/Form990 for the latest information.

OMB No. 1545-0047

2018

**Open to Public
Inspection**

Name of the organization GOODWILL INDUSTRIES OF SOUTHEASTERN MICHIGAN, INC.	Employer identification number 38-1646249
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FORM 990, PART VI, LINE 11B - ORGANIZATION'S PROCESS TO REVIEW FORM 990
 THE ORGANIZATION'S MANAGEMENT AND EXECUTIVE COMMITTEE REVIEW THE RETURN FOR
 APPROVAL PRIOR TO PRESENTING TO THE BOARD OF DIRECTORS.

FORM 990, PART VI, LINE 12C - ENFORCEMENT OF CONFLICTS POLICY
 IN THE EVENT A CONFLICT OF INTEREST SHOULD ARISE THE DIRECTOR WITH THE
 CONFLICT WOULD ABSTAIN FROM ANY VOTE. AND THE CONFLICT WOULD BE DOCUMENTED
 IN THE MINUTES TO THE MEETINGS.

FORM 990, PART VI, LINE 15A - COMPENSATION PROCESS FOR TOP OFFICIAL
 THE EXECUTIVE DIRECTOR AND HUMAN RESOURCES PROVIDE THE BOARD
 OF DIRECTORS A REVIEW OF COMPENSATION OF COMPARABLE ORGANIZATIONS IN TERM
 OF SIZE AND SCOPE WITHIN GOODWILL AND LOCAL AREA USING GOODWILL
 INTERNATIONAL'S WAGE SURVEY, MICHIGAN NONPROFITS NETWORK'S SURVEY AND OTHER
 SOURCES. THE BOARD OF DIRECTORS REVIEWS ALL THE INFORMATION INCLUDING
 PERFORMANCE REVIEWS IN MAKING A DETERMINATION OF THE EXECUTIVE DIRECTOR'S
 COMPENSATION.

FORM 990, PART VI, LINE 15B - COMPENSATION PROCESS FOR OFFICERS
 THE EXECUTIVE DIRECTOR AND HUMAN RESOURCES PROVIDES THE BOARD
 OF DIRECTORS A REVIEW OF COMPENSATION OF COMPARABLE ORGANIZATIONS IN TERM
 OF SIZE AND SCOPE WITHIN GOODWILL AND LOCAL AREA USING GOODWILL
 INTERNATIONAL'S WAGE SURVEY, MICHIGAN NONPROFITS NETWORK'S SURVEY AND OTHER
 SOURCES. THE BOARD OF DIRECTORS REVIEWS THE INFORMATION AND
 SALARIES OF SENIOR MANAGEMENT FOR APPROPRIATENESS.

Name of the organization

Employer identification number

GOODWILL INDUSTRIES OF SOUTHEASTERN

38-1646249

FORM 990, PART VI, LINE 19 - GOVERNING DOCUMENTS DISCLOSURE EXPLANATION

GOVERNING DOCUMENTS ARE MADE AVAILABLE UPON REQUEST.

38-1646249

Federal Asset Report

FYE: 12/31/2018 Mth: 12/31/2018

Form 990, Page 1

Asset	Description	Date In Service	Cost	Bus %	Sec 179 Bonus	Basis for Depr	Per Conv Meth	Prior	Current
5-year GDS Property:									
2227	Store Fixtures - Dundee	12/01/18	21,886		X	0	5 MQ200DB	0	21,886
2228	Clover POS systems (5)	1/01/18	6,488		X	0	5 MQ200DB	0	6,488
2229	Clover POS System - Dundee	6/08/18	1,295		X	0	5 MQ200DB	0	1,295
2234	Ford Transit Van w/Wheelchair Ramp	11/14/18	52,238		X	0	5 MQ200DB	0	52,238
			<u>81,907</u>			<u>0</u>		<u>0</u>	<u>81,907</u>
7-year GDS Property:									
2221	Sign - Lambertville Store	9/30/18	4,500		X	0	7 MQ200DB	0	4,500
2223	Door - Dundee Store	11/30/18	2,068		X	0	7 MQ200DB	0	2,068
2224	Door lock	12/27/18	1,710		X	0	7 MQ200DB	0	1,710
2225	Reception Middle Door	12/29/18	1,790		X	0	7 MQ200DB	0	1,790
2226	Signage - Dundee Store	11/30/18	5,973		X	0	7 MQ200DB	0	5,973
2230	Wheelchair - Monroe	6/30/18	3,730		X	0	7 MQ200DB	0	3,730
			<u>19,771</u>			<u>0</u>		<u>0</u>	<u>19,771</u>
Prior MACRS:									
220	Parking Lot Cement Repair	7/11/13	19,051			19,051	5 HY S/L	17,146	1,905
221	Store Entrance	8/24/13	22,205			22,205	10 HY S/L	9,992	2,221
2117	Ceiling Fans w/Installation	7/18/13	4,950			4,950	3 HY S/L	4,950	0
2118	Cash register counter wrap	8/24/13	1,549			1,549	3 HY S/L	1,549	0
2119	Slatwall & Rack Hardware	8/24/13	14,027			14,027	3 HY S/L	14,027	0
2121	2 Laptops & 8 Desktops Computers	8/26/13	2,550			2,550	3 HY S/L	2,550	0
2122	POS Hardware/Software Upgrade	8/15/13	3,994			3,994	3 HY S/L	3,994	0
			<u>68,326</u>			<u>68,326</u>		<u>54,208</u>	<u>4,126</u>
Other Depreciation:									
2	Wire Bins	2/01/84	2,790			2,790	7 MO S/L	2,790	0
3	Land	1/01/09	400,000			400,000	0 -- Land	0	0
164	CCTV System Video & Camera	1/01/06	5,116			5,116	3 MO S/L	5,116	0
171	Back Door Ramp	12/01/06	170			170	3 MO S/L	170	0
172	Lighted Marquee Sign	12/01/06	4,102			4,102	3 MO S/L	4,102	0
175	Store Lettering	9/01/07	570			570	2 MO S/L	570	0
177	Sign for Donation Center	6/01/08	4,069			4,069	2 MO S/L	4,069	0
178	Building Renovations	6/01/08	11,574			11,574	5 MO S/L	11,574	0
179	Wall Painting	7/01/08	2,200			2,200	3 MO S/L	2,200	0
180	Wiring Store Outlets	8/01/08	2,600			2,600	1 MO S/L	2,600	0
181	Building Improvements - Monroe	12/01/08	10,000			10,000	5 MO S/L	10,000	0
182	Paint	12/01/08	2,220			2,220	3 MO S/L	2,220	0
184	Monroe Store Labor/Material	1/01/09	8,449			8,449	10 MO S/L	7,604	845
185	1357 Division St. Building	1/01/09	1,598,783			1,598,783	20 MO S/L	719,499	79,939
186	Light Fixture Replacement	2/01/09	6,200			6,200	5 MO S/L	6,200	0
187	Cabinet	3/01/09	250			250	3 MO S/L	250	0
188	Light Fixture/Electrical	4/01/09	38,298			38,298	5 MO S/L	38,298	0
189	Shred Room Fence Install	4/01/09	2,600			2,600	5 MO S/L	2,600	0
190	Ramp to Monroe Dock	5/01/09	1,200			1,200	5 MO S/L	1,200	0
191	Renovations to Division St	5/01/09	1,699			1,699	5 MO S/L	1,699	0
192	Renovations to Division St	6/01/09	10,000			10,000	10 MO S/L	8,583	1,000
193	Auto Door Opener Electric	6/01/09	1,200			1,200	3 MO S/L	1,200	0
194	Air Conditioning System	7/01/09	2,100			2,100	5 MO S/L	2,100	0
195	Roof Hatch Access Ladder	7/01/09	721			721	3 MO S/L	721	0
196	Power for Jockey Pump	8/01/09	767			767	3 MO S/L	767	0
198	EBay Fencing	1/01/11	3,800			3,800	5 MO S/L	3,800	0
199	Roof Repairs	2/01/10	2,536			2,536	3 MO S/L	2,536	0
200	Carpeting, Cove and Install	2/01/10	3,712			3,712	3 MO S/L	3,712	0
201	Faucet, Countertop and Fixture	2/01/10	341			341	3 MO S/L	341	0
202	LINC Area Renovations	8/01/10	77,542			77,542	10 MO S/L	57,510	7,755
203	Painting for LINC Area	8/01/10	6,000			6,000	5 MO S/L	6,000	0
204	Reception Area Door Window	8/01/10	1,037			1,037	5 MO S/L	1,037	0
205	Renovations for LINC	8/01/10	94,203			94,203	10 MO S/L	68,426	9,421
207	Building Renovations	10/01/10	79,458			79,458	10 MO S/L	57,607	7,946
208	Gutters, Downspouts and Guards	10/01/10	910			910	5 MO S/L	910	0
209	Heating Unit (Above Store)	12/01/10	7,295			7,295	5 MO S/L	7,295	0
210	Division Street 2nd Mortgage	1/01/10	145,600			145,600	10 MO S/L	101,920	14,560

38-1646249

Federal Asset Report

FYE: 12/31/2018 Mth: 12/31/2018

Form 990, Page 1

Asset	Description	Date In Service	Cost	Bus %	Sec 179 Bonus	Basis for Depr	Per Conv Meth	Prior	Current
211	Door to New Bathroom	2/01/11	4,920			4,920	3 MO S/L	4,920	0
212	Bathroom Power Door Install	4/01/11	1,054			1,054	3 MO S/L	1,054	0
213	Rooftop HVAC Unit	7/01/11	15,000			15,000	5 MO S/L	15,000	0
214	Parking Lot Concrete	10/01/11	65,500			65,500	5 MO S/L	65,500	0
215	2nd Floor Office Construction	5/01/12	15,952			15,952	5 MO S/L	15,952	0
216	Carpeting and Vinyl Flooring	5/01/12	2,715			2,715	5 MO S/L	2,715	0
217	Division Street Bldg. Facing	4/01/12	17,604			17,604	5 MO S/L	17,604	0
218	Siler Architect Fees	10/01/10	15,218			15,218	5 MO S/L	15,218	0
386	Compressor	1/01/77	1,425			1,425	15 MO S/L	1,425	0
431	Jevs Work Samples	1/01/75	3,550			3,550	10 MO S/L	3,550	0
535	Fork Lift & Equipment	1/01/79	15,124			15,124	10 MO S/L	15,124	0
715	Valpar	1/01/81	6,810			6,810	11 MO S/L	6,810	0
716	Burr Bench	12/01/89	2,595			2,595	5 MO S/L	2,595	0
725	IBM Typewriter	1/01/82	1,035			1,035	10 MO S/L	1,035	0
1244	Fork Lift Repairs	5/01/92	3,469			3,469	10 MO S/L	3,469	0
1252	Rave Software	9/01/92	2,895			2,895	7 MO S/L	2,895	0
1318	Shredder	5/01/95	1,334			1,334	3 MO S/L	1,334	0
1344	Compaq Computer & Monitor	2/01/96	2,489			2,489	7 MO S/L	2,489	0
1345	Laptop Computer & Case	2/01/96	2,795			2,795	7 MO S/L	2,795	0
1346	Monitor	2/01/96	1,490			1,490	7 MO S/L	1,490	0
1430	Celeron Midtower Computer	2/01/99	2,045			2,045	7 MO S/L	2,045	0
1441	Presario Computer	12/01/99	1,547			1,547	3 MO S/L	1,547	0
1447	System Computer and Software	2/01/00	3,559			3,559	5 MO S/L	3,559	0
1451	Working & Jobsmart Videos	3/01/00	1,649			1,649	5 MO S/L	1,649	0
1452	Clerical Comprehension	3/01/00	2,607			2,607	5 MO S/L	2,607	0
1455	Select 750w/ 17 Monitor	7/01/00	1,398			1,398	5 MO S/L	1,398	0
1457	Light Duty Tilt Truck	9/01/00	1,052			1,052	5 MO S/L	1,052	0
1458	Canvas Carts and Casters	9/01/00	1,135			1,135	5 MO S/L	1,135	0
1459	Trash Compactor	9/01/00	18,280			18,280	20 MO S/L	15,767	914
1464	Network Server	12/01/00	7,157			7,157	5 MO S/L	7,157	0
1465	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1466	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1467	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1469	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1470	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1471	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1472	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1473	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1474	Computer Workstation	12/01/00	1,082			1,082	5 MO S/L	1,082	0
1479	HP Printer	12/01/00	1,589			1,589	5 MO S/L	1,589	0
1481	Projection System	12/01/00	1,750			1,750	5 MO S/L	1,750	0
1483	Notebook for Networking	12/01/00	1,934			1,934	5 MO S/L	1,934	0
1484	Cable & Ports	12/01/00	1,370			1,370	5 MO S/L	1,370	0
1485	Labor - Networking Installation	12/01/00	2,698			2,698	5 MO S/L	2,698	0
1486	Valpar Testing Software	2/01/01	8,810			8,810	5 MO S/L	8,810	0
1488	OSAS Upgrade & Networking	5/01/01	5,465			5,465	3 MO S/L	5,465	0
1491	Pole Sign & Building Sign	7/01/01	8,849			8,849	5 MO S/L	8,849	0
1492	Rectangular H Rack W/ Hang	7/01/01	1,188			1,188	3 MO S/L	1,188	0
1494	Store Sign	10/01/01	2,531			2,531	3 MO S/L	2,531	0
1497	Computer System	10/01/01	1,257			1,257	3 MO S/L	1,257	0
1504	Computerized Time Clock	5/01/02	1,065			1,065	5 MO S/L	1,065	0
1505	Computerized Time Clock	5/01/02	1,065			1,065	5 MO S/L	1,065	0
1512	Rubbermaid 1 Yd Dump Ca	6/01/02	1,116			1,116	5 MO S/L	1,116	0
1516	AAP Master Edition Software	7/01/02	2,995			2,995	3 MO S/L	2,995	0
1526	Shelving	8/01/02	1,091			1,091	3 MO S/L	1,091	0
1537	Nortel Phone System	9/01/02	12,600			12,600	5 MO S/L	12,600	0
1554	Shopping Carts	11/01/02	1,727			1,727	5 MO S/L	1,727	0
1560	Truck Lettering & Mag	11/01/02	1,300			1,300	3 MO S/L	1,300	0
1564	10 BU Fabric Hampers	12/01/02	1,693			1,693	3 MO S/L	1,693	0
1572	Donation Sign	1/01/03	1,335			1,335	10 MO S/L	1,335	0
1579	40x48x30 Drop End Wire	2/01/03	1,232			1,232	5 MO S/L	1,232	0
1586	Portable Room Divider	3/01/03	1,951			1,951	5 MO S/L	1,951	0
1593	1997 Freightliner Truck	7/01/03	14,447			14,447	5 MO S/L	14,447	0
1594	Blue Giant Walkie Stacker	7/01/03	6,500			6,500	5 MO S/L	6,500	0
1600	Combo Scrubber/Polisher	3/01/03	1,181			1,181	3 MO S/L	1,181	0
1632	Lyon Ergonomic Workstation	9/01/03	1,040			1,040	5 MO S/L	1,040	0
1633	Lyon Ergonomic Workstation	9/01/03	1,040			1,040	5 MO S/L	1,040	0
1634	Lyon Ergonomic Workstation	9/01/03	1,040			1,040	5 MO S/L	1,040	0
1635	Lyon Ergonomic Workstation	9/01/03	1,040			1,040	5 MO S/L	1,040	0
1654	Computerized Time Recorder	9/01/03	1,495			1,495	5 MO S/L	1,495	0
1656	Theman Liftgate	9/01/03	2,816			2,816	5 MO S/L	2,816	0

38-1646249

Federal Asset Report

FYE: 12/31/2018 Mth: 12/31/2018

Form 990, Page 1

Asset	Description	Date In Service	Cost	Bus %	Sec 179 Bonus	Basis for Depr	Per Conv Meth	Prior	Current
1657	Complete MECA System	10/01/03	19,995			19,995	5 MO S/L	19,995	0
1660	Computer System w/ Monitor	11/01/03	1,098			1,098	3 MO S/L	1,098	0
1661	Computer System w/ Monitor	11/01/03	1,098			1,098	3 MO S/L	1,098	0
1662	Computer System w/ Monitor	11/01/03	1,098			1,098	3 MO S/L	1,098	0
1666	Server System	12/01/03	3,066			3,066	3 MO S/L	3,066	0
1676	Merit Burnisher	4/01/04	1,292			1,292	3 MO S/L	1,292	0
1678	Computer	4/01/04	1,088			1,088	3 MO S/L	1,088	0
1679	Computer	4/01/04	1,088			1,088	3 MO S/L	1,088	0
1681	Door Strip	4/01/04	367			367	3 MO S/L	367	0
1682	2001 Chevy Express Van	4/01/03	12,000			12,000	10 MO S/L	12,000	0
1684	Toyota Fork Lift	5/01/04	10,900			10,900	5 MO S/L	10,900	0
1701	POS Cash Register System	12/01/04	10,292			10,292	5 MO S/L	10,292	0
1702	POS Cash Register System	12/01/04	13,442			13,442	5 MO S/L	13,442	0
1703	POS Cash Register System	12/01/04	13,442			13,442	5 MO S/L	13,442	0
1704	10 HP 5/16 Shredder	5/01/05	17,901			17,901	7 MO S/L	17,901	0
1705	Cart Tipper	5/01/05	3,710			3,710	7 MO S/L	3,710	0
1706	15' L Free Standing Conve	5/01/05	5,976			5,976	7 MO S/L	5,976	0
1707	Security Consoles & IPL C	5/01/05	2,137			2,137	3 MO S/L	2,137	0
1708	Jesco Wire Mesh Enclosure	5/01/05	3,186			3,186	7 MO S/L	3,186	0
1709	Fox Low Profile Pallet WR	6/01/05	3,416			3,416	5 MO S/L	3,416	0
1710	Steel Floor Scale w/ Print	7/01/05	1,820			1,820	5 MO S/L	1,820	0
1711	Admiral Carpet Extractor	7/01/05	2,318			2,318	5 MO S/L	2,318	0
1712	20 Inch Dual Speed Floor Machine	7/01/05	1,298			1,298	5 MO S/L	1,298	0
1713	IPL Carts & Security Cons	7/01/05	1,772			1,772	3 MO S/L	1,772	0
1715	Used Crown Walkie Stacker	9/01/05	5,200			5,200	5 MO S/L	5,200	0
1722	Used Yale Forklift	11/01/05	7,750			7,750	7 MO S/L	7,750	0
1739	Stack Chairs	1/01/06	2,050			2,050	5 MO S/L	2,050	0
1786	Shopping Carts	2/01/06	1,340			1,340	5 MO S/L	1,340	0
1787	Portable Bin Tilter	4/01/06	2,921			2,921	3 MO S/L	2,921	0
1788	Steel Shelving w/ Particle	5/01/06	1,259			1,259	3 MO S/L	1,259	0
1792	Balewell Horizontal Baler	6/01/06	18,400			18,400	5 MO S/L	18,400	0
1794	Asst'd Store Fixtures	8/01/06	7,146			7,146	5 MO S/L	7,146	0
1798	Building Signage	10/01/06	5,642			5,642	3 MO S/L	5,642	0
1802	Wall Gondola	9/01/06	1,548			1,548	5 MO S/L	1,548	0
1804	Lifts & Hampers	9/01/06	2,250			2,250	3 MO S/L	2,250	0
1805	Tilt Truck	9/01/06	1,136			1,136	3 MO S/L	1,136	0
1809	Mic Bravo Cash Register	10/01/06	14,573			14,573	3 MO S/L	14,573	0
1813	Crown Stacker	10/01/06	4,750			4,750	5 MO S/L	4,750	0
1814	2001 International Truck	11/01/06	21,000			21,000	5 MO S/L	21,000	0
1815	Shelving	12/01/06	2,826			2,826	5 MO S/L	2,826	0
1817	Air Filtration System	7/01/07	11,188			11,188	7 MO S/L	11,188	0
1818	2002 GMC Box Van	9/01/07	10,000			10,000	8 MO S/L	10,000	0
1829	Large Blue Laundry Carts	2/01/08	2,052			2,052	3 MO S/L	2,052	0
1834	Complete Laundry Hampers	5/01/08	2,835			2,835	2 MO S/L	2,835	0
1835	Complete Laundry Hampers	5/01/08	3,241			3,241	2 MO S/L	3,241	0
1837	Pneumatic Adj. Stool	5/01/08	2,621			2,621	3 MO S/L	2,621	0
1839	H-Racks	6/01/08	2,500			2,500	2 MO S/L	2,500	0
1864	4 Foot Wall Gondola	7/01/08	1,600			1,600	3 MO S/L	1,600	0
1869	Saline Store Signage	8/01/08	8,897			8,897	5 MO S/L	8,897	0
1876	Mic Bravo Cash Register	8/01/08	15,025			15,025	3 MO S/L	15,025	0
1888	Security Camera	8/01/08	5,450			5,450	3 MO S/L	5,450	0
1894	Compactor	9/01/08	27,267			27,267	3 MO S/L	27,267	0
1906	Saline Security System	2/01/09	5,070			5,070	5 MO S/L	5,070	0
1907	HP LaserJet M4345 Printer	3/01/09	3,048			3,048	3 MO S/L	3,048	0
1908	HP Compaq Laptop	3/01/09	1,036			1,036	3 MO S/L	1,036	0
1909	Kubota Lawn Mover 26 HP	5/01/09	11,545			11,545	4 MO S/L	11,545	0
1922	Security System Update	6/01/09	12,335			12,335	5 MO S/L	12,335	0
1933	Timekeeping System	1/01/10	19,446			19,446	3 MO S/L	19,446	0
1938	Baler Interlock Switch	2/01/10	3,314			3,314	3 MO S/L	3,314	0
1939	Stacking Chairs	2/01/10	1,415			1,415	3 MO S/L	1,415	0
1940	Picnic Tables	9/01/02	1,561			1,561	5 MO S/L	1,561	0
1941	Computers	2/01/10	2,090			2,090	2 MO S/L	2,090	0
1956	36 Inch Shred Containers	5/01/10	1,794			1,794	3 MO S/L	1,794	0
1965	Monsoon Edge & Shipping	7/01/10	1,223			1,223	3 MO S/L	1,223	0
1966	Microsoft Server	7/01/10	4,989			4,989	3 MO S/L	4,989	0
1967	Compaq Computer & Monitor	7/01/10	1,228			1,228	3 MO S/L	1,228	0
1968	25 Wire Bins	8/01/84	2,577			2,577	6 MO S/L	2,577	0
1974	HP Pro Book 4720 Laptop	9/01/10	1,139			1,139	3 MO S/L	1,139	0
2028	OSAS Upgrade	8/01/11	7,450			7,450	3 MO S/L	7,450	0
2029	2011 Ford Van	7/01/11	35,000			35,000	5 MO S/L	35,000	0
2033	Lunch Deduction Software	8/01/11	1,838			1,838	2 MO S/L	1,838	0

38-1646249

Federal Asset Report

FYE: 12/31/2018 Mth: 12/31/2018

Form 990, Page 1

Asset	Description	Date In Service	Cost	Bus %	Sec 179 Bonus	Basis for Depr	Per Conv Meth	Prior	Current
2036	Gondola Units	9/01/11	1,777			1,777	3 MO S/L	1,777	0
2038	Gondola Units	9/01/11	1,697			1,697	3 MO S/L	1,697	0
2041	Shopping Carts	9/01/11	1,588			1,588	3 MO S/L	1,588	0
2042	Guaranteed Pay Software	10/01/11	1,346			1,346	2 MO S/L	1,346	0
2053	Gondola Units	12/01/11	3,042			3,042	3 MO S/L	3,042	0
2056	Chrome/Black Stack Chairs	12/01/11	2,710			2,710	2 MO S/L	2,710	0
2091	Door Opener	1/01/12	1,035			1,035	5 MO S/L	1,035	0
2095	Chevrolet Wheelchair Van	2/01/12	14,575			14,575	6 MO S/L	14,373	202
2101	Windows Server & Battery Backup	5/01/12	1,111			1,111	3 MO S/L	1,111	0
2106	Dell Notebook	5/01/12	1,100			1,100	3 MO S/L	1,100	0
2107	Marquee Sign	9/01/12	1,700			1,700	2 MO S/L	1,700	0
2109	2011 Ford E350 Van	11/01/12	19,000			19,000	5 MO S/L	19,000	0
2110	Step Board for E350 Van	11/01/12	400			400	5 MO S/L	400	0
2114	Reconditioned Baler w/Con	11/01/12	64,495			64,495	3 MO S/L	64,495	0
2115	2007 Yale Forklift	2/01/13	10,000			10,000	5 MO S/L	9,833	167
2116	GMC Box Truck	11/01/13	18,000			18,000	5 MO S/L	15,000	3,000
2123	POS-System Upgrade Lambertville	10/29/13	2,663			2,663	3 MO S/L	2,663	0
2124	Gridwall, slats & hooks	9/25/13	2,711			2,711	3 MO S/L	2,711	0
2125	Gridwall & Hooks	9/25/13	1,160			1,160	3 MO S/L	1,160	0
2126	POS Upgrade at Monroe	12/16/13	2,663			2,663	3 MO S/L	2,663	0
2127	Gondola Unit	11/06/13	3,137			3,137	3 MO S/L	3,137	0
2128	Truck wrap (asset 2116)	11/21/13	4,375			4,375	3 MO S/L	4,375	0
2129	POS Upgrade	1/14/14	2,663			2,663	3 MO S/L	2,663	0
2131	Store Fixtures	1/02/14	637			637	5 MO S/L	510	127
2132	Store Fixtures	1/02/14	1,447			1,447	5 MO S/L	1,158	289
2133	Store Fixtures	1/02/14	1,627			1,627	5 MO S/L	1,302	325
2134	Store Fixtures	1/02/14	1,016			1,016	5 MO S/L	813	203
2135	Store Fixtures	1/02/14	273			273	5 MO S/L	218	55
2136	Door closers Life Skills	2/20/14	4,500			4,500	5 MO S/L	3,450	900
2137	Shelving	4/28/14	2,796			2,796	5 MO S/L	2,050	560
2138	Shelving	4/28/14	450			450	5 MO S/L	330	90
2139	Shelving	4/28/14	2,234			2,234	5 MO S/L	1,638	447
2140	MITC Billing Upgrade	4/28/14	4,281			4,281	3 MO S/L	4,281	0
2141	2006 Buick Terraza Van (#12)	6/27/14	13,113			13,113	7 MO S/L	6,557	1,873
2142	2005 Ford E250 van	7/30/14	10,088			10,088	7 MO S/L	4,924	1,441
2143	Industrial Ceiling Fans	10/07/14	38,000			38,000	5 MO S/L	24,700	7,600
2144	2005 Chrysler Town & Country Van (#11)	8/29/14	4,350			4,350	7 MO S/L	2,071	622
2145	Security System Saline Store	8/18/14	5,365			5,365	5 MO S/L	3,577	1,073
2146	Life Skills Sign	10/01/14	4,000			4,000	7 MO S/L	1,857	572
2147	2003 Dodge Grand Caravan (#10)	9/03/14	4,818			4,818	7 MO S/L	2,294	689
2148	Office wiring & installation of outlets-E-Bay	10/10/14	2,310			2,310	25 MO S/L	300	93
2149	Sign Holders & Shoe Shelves	12/10/14	1,815			1,815	5 MO S/L	1,119	364
2150	Lexmark Printer	11/01/14	1,492			1,492	5 MO S/L	945	298
2151	Raised displays/topper Regal	2/10/15	7,883			7,883	3 MO S/L	7,664	219
2152	Raised displays/Topper Regal	2/10/15	1,087			1,087	3 MO S/L	1,057	30
2153	Toppers	3/31/15	4,182			4,182	3 MO S/L	3,833	349
2154	2015 Form Transit 350	6/19/15	32,000			32,000	5 MO S/L	16,000	6,400
2155	Parking Lot patching/repairs	6/17/15	7,407			7,407	5 MO S/L	3,704	1,481
2156	Entry Doors repaired	6/01/15	2,174			2,174	7 MO S/L	802	311
2157	Saline Store Partitions	9/10/15	10,125			10,125	5 MO S/L	4,725	2,025
2159	Huster Forklift	9/19/15	27,181			27,181	5 MO S/L	12,231	5,437
2160	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2161	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2162	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2163	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2164	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2165	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2166	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2167	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2168	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2169	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2170	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2171	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2172	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2173	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2174	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2175	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2176	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2177	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2178	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2179	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32

38-1646249

Federal Asset Report

FYE: 12/31/2018 Mth: 12/31/2018

Form 990, Page 1

Asset	Description	Date In Service	Cost	Bus %	Sec 179 Bonus	Basis for Depr	Per Conv Meth	Prior	Current
2180	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2181	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2182	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2183	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2184	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2185	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2186	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2187	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2188	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2189	AMERICANA CO - SHOPPING CART	10/20/15	114			114	3 MO S/L	82	32
2190	WHEELCHAIR LIFT ASSET #2154	10/13/15	9,821			9,821	5 MO S/L	4,419	1,965
2191	2015 FORD TRANSIT VAN	10/15/15	33,891			33,891	5 MO S/L	15,251	6,778
2192	Chrysler Town & Country	11/30/15	27,550			27,550	5 MO S/L	11,479	5,510
2193	LINC Carpeting for Purple	11/10/15	3,118			3,118	5 MO S/L	1,351	624
2194	2016 Toyota Camry	12/16/15	21,796			21,796	5 MO S/L	8,718	4,360
2195	Power poles in training center	1/01/15	2,245			2,245	20 MO S/L	337	112
2196	Horn/strobe/bell upstairs office	4/01/15	1,690			1,690	20 MO S/L	232	85
2197	GE 800 amp circuit breaker	9/17/15	3,180			3,180	20 MO S/L	358	159
2198	Donation signs - Saline store	10/01/15	1,515			1,515	5 MO S/L	682	303
2199	2015 Chrysler Town & Country	3/24/16	15,000			15,000	7 MO S/L	3,750	2,143
2200	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2201	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2202	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2203	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2204	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2205	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2206	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2207	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2208	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2209	Shopping Cart-Lambertville	4/21/16	142			142	5 MO S/L	47	29
2210	Special Needs Wheelchair	5/08/16	1,963			1,963	5 MO S/L	654	393
2211	Replace automatic Sprinkler System	11/08/16	46,700			46,700	10 MO S/L	1,362	8,756
2212	Kitchen area including cabinetry	11/28/16	18,204			18,204	10 MO S/L	493	3,451
2213	Walkie Stackers-Adrian	2/28/17	7,000			7,000	5 MO S/L	1,167	1,400
2214	Walkie Stackers-Monroe	2/28/17	7,000			7,000	5 MO S/L	1,167	1,400
2215	Walkie Stackers-Saline	2/28/17	7,000			7,000	5 MO S/L	1,167	1,400
2216	Walkie Stackers-Lambertville	2/28/17	7,000			7,000	5 MO S/L	1,167	1,400
2217	Fixture additions at new building	6/16/17	53,277			53,277	5 MO S/L	5,328	10,655
2218	New Store Sign	6/28/17	25,428			25,428	15 MO S/L	848	1,695
2219	Clover POS systems-3	4/03/17	5,180			5,180	5 MO S/L	777	1,036
2220	Clover POS system-1	4/12/17	1,295			1,295	5 MO S/L	194	259
2222	HVAC Infra Red Heaters - Adrian Warehou	12/01/18	33,765			33,765	7 MO S/L	0	402
Total Other Depreciation			4,012,885			4,012,885		2,256,949	215,158
Total ACRS and Other Depreciation			4,012,885			4,012,885		2,256,949	215,158
Listed Property:									
2232	2018 Toyota Corolla 4 Door	3/08/18	18,454		X	454	5 MQ200DB	0	18,000
2233	2018 Toyota Corolla 4 Door	3/08/18	18,454		X	454	5 MQ200DB	0	18,000
			<u>36,908</u>			<u>908</u>		<u>0</u>	<u>36,000</u>
Grand Totals			4,219,797			4,082,119		2,311,157	356,962
Less: Dispositions and Transfers			0			0		0	0
Less: Start-up/Org Expense			0			0		0	0
Net Grand Totals			4,219,797			4,082,119		2,311,157	356,962

Asset	Description	Date In Service	Cost	Tax	AMT
Prior MACRS:					
220	Parking Lot Cement Repair	7/11/13	19,051	0	0
221	Store Entrance	8/24/13	22,205	2,220	0
2117	Ceiling Fans w/Installation	7/18/13	4,950	0	0
2118	Cash register counter wrap	8/24/13	1,549	0	0
2119	Slatwall & Rack Hardware	8/24/13	14,027	0	0
2121	2 Laptops & 8 Desktops Computers	8/26/13	2,550	0	0
2122	POS Hardware/Software Upgrade	8/15/13	3,994	0	0
2221	Sign - Lambertville Store	9/30/18	4,500	0	0
2223	Door - Dundee Store	11/30/18	2,068	0	0
2224	Door lock	12/27/18	1,710	0	0
2225	Reception Middle Door	12/29/18	1,790	0	0
2226	Signage - Dundee Store	11/30/18	5,973	0	0
2227	Store Fixtures - Dundee	12/01/18	21,886	0	0
2228	Clover POS systems (5)	1/01/18	6,488	0	0
2229	Clover POS System - Dundee	6/08/18	1,295	0	0
2230	Wheelchair - Monroe	6/30/18	3,730	0	0
2234	Ford Transit Van w/Wheelchair Ramp	11/14/18	52,238	0	0
			<u>170,004</u>	<u>2,220</u>	<u>0</u>

Other Depreciation:

2	Wire Bins	2/01/84	2,790	0	0
3	Land	1/01/09	400,000	0	0
164	CCTV System Video & Camera	1/01/06	5,116	0	0
171	Back Door Ramp	12/01/06	170	0	0
172	Lighted Marquee Sign	12/01/06	4,102	0	0
175	Store Lettering	9/01/07	570	0	0
177	Sign for Donation Center	6/01/08	4,069	0	0
178	Building Renovations	6/01/08	11,574	0	0
179	Wall Painting	7/01/08	2,200	0	0
180	Wiring Store Outlets	8/01/08	2,600	0	0
181	Building Improvements - Monroe	12/01/08	10,000	0	0
182	Paint	12/01/08	2,220	0	0
184	Monroe Store Labor/Material	1/01/09	8,449	0	0
185	1357 Division St. Building	1/01/09	1,598,783	79,939	0
186	Light Fixture Replacement	2/01/09	6,200	0	0
187	Cabinet	3/01/09	250	0	0
188	Light Fixture/Electrical	4/01/09	38,298	0	0
189	Shred Room Fence Install	4/01/09	2,600	0	0
190	Ramp to Monroe Dock	5/01/09	1,200	0	0
191	Renovations to Division St	5/01/09	1,699	0	0
192	Renovations to Division St	6/01/09	10,000	417	0
193	Auto Door Opener Electric	6/01/09	1,200	0	0
194	Air Conditioning System	7/01/09	2,100	0	0
195	Roof Hatch Access Ladder	7/01/09	721	0	0
196	Power for Jockey Pump	8/01/09	767	0	0
198	EBay Fencing	1/01/11	3,800	0	0
199	Roof Repairs	2/01/10	2,536	0	0
200	Carpeting, Cove and Install	2/01/10	3,712	0	0
201	Faucet, Countertop and Fixture	2/01/10	341	0	0
202	LINC Area Renovations	8/01/10	77,542	7,754	0
203	Painting for LINC Area	8/01/10	6,000	0	0
204	Reception Area Door Window	8/01/10	1,037	0	0
205	Renovations for LINC	8/01/10	94,203	9,420	0
207	Building Renovations	10/01/10	79,458	7,946	0
208	Gutters, Downspouts and Guards	10/01/10	910	0	0
209	Heating Unit (Above Store)	12/01/10	7,295	0	0
210	Division Street 2nd Mortgage	1/01/10	145,600	14,560	0
211	Door to New Bathroom	2/01/11	4,920	0	0
212	Bathroom Power Door Install	4/01/11	1,054	0	0
213	Rooftop HVAC Unit	7/01/11	15,000	0	0
214	Parking Lot Concrete	10/01/11	65,500	0	0
215	2nd Floor Office Construction	5/01/12	15,952	0	0
216	Carpeting and Vinyl Flooring	5/01/12	2,715	0	0
217	Division Street Bldg. Facing	4/01/12	17,604	0	0

Asset	Description	Date In Service	Cost	Tax	AMT
218	Siler Architect Fees	10/01/10	15,218	0	0
386	Compressor	1/01/77	1,425	0	0
431	Jevs Work Samples	1/01/75	3,550	0	0
535	Fork Lift & Equipment	1/01/79	15,124	0	0
715	Valpar	1/01/81	6,810	0	0
716	Burr Bench	12/01/89	2,595	0	0
725	IBM Typewriter	1/01/82	1,035	0	0
1244	Fork Lift Repairs	5/01/92	3,469	0	0
1252	Rave Software	9/01/92	2,895	0	0
1318	Shredder	5/01/95	1,334	0	0
1344	Compaq Computer & Monitor	2/01/96	2,489	0	0
1345	Laptop Computer & Case	2/01/96	2,795	0	0
1346	Monitor	2/01/96	1,490	0	0
1430	Celeron Midtower Computer	2/01/99	2,045	0	0
1441	Presario Computer	12/01/99	1,547	0	0
1447	System Computer and Software	2/01/00	3,559	0	0
1451	Working & Jobsmart Videos	3/01/00	1,649	0	0
1452	Clerical Comprehension	3/01/00	2,607	0	0
1455	Select 750w/ 17 Monitor	7/01/00	1,398	0	0
1457	Light Duty Tilt Truck	9/01/00	1,052	0	0
1458	Canvas Carts and Casters	9/01/00	1,135	0	0
1459	Trash Compactor	9/01/00	18,280	914	0
1464	Network Server	12/01/00	7,157	0	0
1465	Computer Workstation	12/01/00	1,082	0	0
1466	Computer Workstation	12/01/00	1,082	0	0
1467	Computer Workstation	12/01/00	1,082	0	0
1469	Computer Workstation	12/01/00	1,082	0	0
1470	Computer Workstation	12/01/00	1,082	0	0
1471	Computer Workstation	12/01/00	1,082	0	0
1472	Computer Workstation	12/01/00	1,082	0	0
1473	Computer Workstation	12/01/00	1,082	0	0
1474	Computer Workstation	12/01/00	1,082	0	0
1479	HP Printer	12/01/00	1,589	0	0
1481	Projection System	12/01/00	1,750	0	0
1483	Notebook for Networking	12/01/00	1,934	0	0
1484	Cable & Ports	12/01/00	1,370	0	0
1485	Labor - Networking Installation	12/01/00	2,698	0	0
1486	Valpar Testing Software	2/01/01	8,810	0	0
1488	OSAS Upgrade & Networking	5/01/01	5,465	0	0
1491	Pole Sign & Building Sign	7/01/01	8,849	0	0
1492	Rectangular H Rack W/ Hang	7/01/01	1,188	0	0
1494	Store Sign	10/01/01	2,531	0	0
1497	Computer System	10/01/01	1,257	0	0
1504	Computerized Time Clock	5/01/02	1,065	0	0
1505	Computerized Time Clock	5/01/02	1,065	0	0
1512	Rubbermaid 1 Yd Dump Ca	6/01/02	1,116	0	0
1516	AAP Master Edition Software	7/01/02	2,995	0	0
1526	Shelving	8/01/02	1,091	0	0
1537	Nortel Phone System	9/01/02	12,600	0	0
1554	Shopping Carts	11/01/02	1,727	0	0
1560	Truck Lettering & Mag	11/01/02	1,300	0	0
1564	10 BU Fabric Hampers	12/01/02	1,693	0	0
1572	Donation Sign	1/01/03	1,335	0	0
1579	40x48x30 Drop End Wire	2/01/03	1,232	0	0
1586	Portable Room Divider	3/01/03	1,951	0	0
1593	1997 Freightliner Truck	7/01/03	14,447	0	0
1594	Blue Giant Walkie Stacker	7/01/03	6,500	0	0
1600	Combo Scrubber/Polisher	3/01/03	1,181	0	0
1632	Lyon Ergonomic Workstation	9/01/03	1,040	0	0
1633	Lyon Ergonomic Workstation	9/01/03	1,040	0	0
1634	Lyon Ergonomic Workstation	9/01/03	1,040	0	0
1635	Lyon Ergonomic Workstation	9/01/03	1,040	0	0
1654	Computerized Time Recorder	9/01/03	1,495	0	0
1656	Theman Liftgate	9/01/03	2,816	0	0
1657	Complete MECA System	10/01/03	19,995	0	0
1660	Computer System w/ Monitor	11/01/03	1,098	0	0
1661	Computer System w/ Monitor	11/01/03	1,098	0	0
1662	Computer System w/ Monitor	11/01/03	1,098	0	0
1666	Server System	12/01/03	3,066	0	0
1676	Merit Burnisher	4/01/04	1,292	0	0
1678	Computer	4/01/04	1,088	0	0

Asset	Description	Date In Service	Cost	Tax	AMT
1679	Computer	4/01/04	1,088	0	0
1681	Door Strip	4/01/04	367	0	0
1682	2001 Chevy Express Van	4/01/03	12,000	0	0
1684	Toyota Fork Lift	5/01/04	10,900	0	0
1701	POS Cash Register System	12/01/04	10,292	0	0
1702	POS Cash Register System	12/01/04	13,442	0	0
1703	POS Cash Register System	12/01/04	13,442	0	0
1704	10 HP 5/16 Shredder	5/01/05	17,901	0	0
1705	Cart Tipper	5/01/05	3,710	0	0
1706	15' L Free Standing Conve	5/01/05	5,976	0	0
1707	Security Consoles & IPL C	5/01/05	2,137	0	0
1708	Jesco Wire Mesh Enclosure	5/01/05	3,186	0	0
1709	Fox Low Profile Pallet WR	6/01/05	3,416	0	0
1710	Steel Floor Scale w/ Print	7/01/05	1,820	0	0
1711	Admiral Carpet Extractor	7/01/05	2,318	0	0
1712	20 Inch Dual Speed Floor Machine	7/01/05	1,298	0	0
1713	IPL Carts & Security Cons	7/01/05	1,772	0	0
1715	Used Crown Walkie Stacker	9/01/05	5,200	0	0
1722	Used Yale Forklift	11/01/05	7,750	0	0
1739	Stack Chairs	1/01/06	2,050	0	0
1786	Shopping Carts	2/01/06	1,340	0	0
1787	Portable Bin Tilter	4/01/06	2,921	0	0
1788	Steel Shelving w/ Particle	5/01/06	1,259	0	0
1792	Balewell Horizontal Baler	6/01/06	18,400	0	0
1794	Asst'd Store Fixtures	8/01/06	7,146	0	0
1798	Building Signage	10/01/06	5,642	0	0
1802	Wall Gondola	9/01/06	1,548	0	0
1804	Lifts & Hampers	9/01/06	2,250	0	0
1805	Tilt Truck	9/01/06	1,136	0	0
1809	Mic Bravo Cash Register	10/01/06	14,573	0	0
1813	Crown Stacker	10/01/06	4,750	0	0
1814	2001 International Truck	11/01/06	21,000	0	0
1815	Shelving	12/01/06	2,826	0	0
1817	Air Filtration System	7/01/07	11,188	0	0
1818	2002 GMC Box Van	9/01/07	10,000	0	0
1829	Large Blue Laundry Carts	2/01/08	2,052	0	0
1834	Complete Laundry Hampers	5/01/08	2,835	0	0
1835	Complete Laundry Hampers	5/01/08	3,241	0	0
1837	Pneumatic Adj. Stool	5/01/08	2,621	0	0
1839	H-Racks	6/01/08	2,500	0	0
1864	4 Foot Wall Gondola	7/01/08	1,600	0	0
1869	Saline Store Signage	8/01/08	8,897	0	0
1876	Mic Bravo Cash Register	8/01/08	15,025	0	0
1888	Security Camera	8/01/08	5,450	0	0
1894	Compactor	9/01/08	27,267	0	0
1906	Saline Security System	2/01/09	5,070	0	0
1907	HP LaserJet M4345 Printer	3/01/09	3,048	0	0
1908	HP Compaq Laptop	3/01/09	1,036	0	0
1909	Kubota Lawn Mover 26 HP	5/01/09	11,545	0	0
1922	Security System Update	6/01/09	12,335	0	0
1933	Timekeeping System	1/01/10	19,446	0	0
1938	Baler Interlock Switch	2/01/10	3,314	0	0
1939	Stacking Chairs	2/01/10	1,415	0	0
1940	Picnic Tables	9/01/02	1,561	0	0
1941	Computers	2/01/10	2,090	0	0
1956	36 Inch Shred Containers	5/01/10	1,794	0	0
1965	Monsoon Edge & Shipping	7/01/10	1,223	0	0
1966	Microsoft Server	7/01/10	4,989	0	0
1967	Compaq Computer & Monitor	7/01/10	1,228	0	0
1968	25 Wire Bins	8/01/84	2,577	0	0
1974	HP Pro Book 4720 Laptop	9/01/10	1,139	0	0
2028	OSAS Upgrade	8/01/11	7,450	0	0
2029	2011 Ford Van	7/01/11	35,000	0	0
2033	Lunch Deduction Software	8/01/11	1,838	0	0
2036	Gondola Units	9/01/11	1,777	0	0
2038	Gondola Units	9/01/11	1,697	0	0
2041	Shopping Carts	9/01/11	1,588	0	0
2042	Guaranteed Pay Software	10/01/11	1,346	0	0
2053	Gondola Units	12/01/11	3,042	0	0
2056	Chrome/Black Stack Chairs	12/01/11	2,710	0	0
2091	Door Opener	1/01/12	1,035	0	0

Asset	Description	Date In Service	Cost	Tax	AMT
2095	Chevrolet Wheelchair Van	2/01/12	14,575	0	0
2101	Windows Server & Battery Backup	5/01/12	1,111	0	0
2106	Dell Notebook	5/01/12	1,100	0	0
2107	Marquee Sign	9/01/12	1,700	0	0
2109	2011 Ford E350 Van	11/01/12	19,000	0	0
2110	Step Board for E350 Van	11/01/12	400	0	0
2114	Reconditioned Baler w/Con	11/01/12	64,495	0	0
2115	2007 Yale Forklift	2/01/13	10,000	0	0
2116	GMC Box Truck	11/01/13	18,000	0	0
2123	POS-System Upgrade Lambertville	10/29/13	2,663	0	0
2124	Gridwall, slats & hooks	9/25/13	2,711	0	0
2125	Gridwall & Hooks	9/25/13	1,160	0	0
2126	POS Upgrade at Monroe	12/16/13	2,663	0	0
2127	Gondola Unit	11/06/13	3,137	0	0
2128	Truck wrap (asset 2116)	11/21/13	4,375	0	0
2129	POS Upgrade	1/14/14	2,663	0	0
2131	Store Fixtures	1/02/14	637	0	0
2132	Store Fixtures	1/02/14	1,447	0	0
2133	Store Fixtures	1/02/14	1,627	0	0
2134	Store Fixtures	1/02/14	1,016	0	0
2135	Store Fixtures	1/02/14	273	0	0
2136	Door closers Life Skills	2/20/14	4,500	150	0
2137	Shelving	4/28/14	2,796	186	0
2138	Shelving	4/28/14	450	30	0
2139	Shelving	4/28/14	2,234	149	0
2140	MITC Billing Ugrade	4/28/14	4,281	0	0
2141	2006 Buick Terraza Van (#12)	6/27/14	13,113	1,873	0
2142	2005 Ford E250 van	7/30/14	10,088	1,441	0
2143	Industrial Ceiling Fans	10/07/14	38,000	5,700	0
2144	2005 Chrysler Town & Country Van (#11)	8/29/14	4,350	621	0
2145	Security System Saline Store	8/18/14	5,365	715	0
2146	Life Skills Sign	10/01/14	4,000	571	0
2147	2003 Dodge Grand Caravan (#10)	9/03/14	4,818	688	0
2148	Office wiring & installation of outlets-E-Bay	10/10/14	2,310	92	0
2149	Sign Holders & Shoe Shelves	12/10/14	1,815	332	0
2150	Lexmark Printer	11/01/14	1,492	249	0
2151	Raised displays/topper Regal	2/10/15	7,883	0	0
2152	Raised displays/Topper Regal	2/10/15	1,087	0	0
2153	Toppers	3/31/15	4,182	0	0
2154	2015 Form Transit 350	6/19/15	32,000	6,400	0
2155	Parking Lot patching/repairs	6/17/15	7,407	1,481	0
2156	Entry Doors repaired	6/01/15	2,174	310	0
2157	Saline Store Partitions	9/10/15	10,125	2,025	0
2159	Huster Forklift	9/19/15	27,181	5,436	0
2160	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2161	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2162	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2163	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2164	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2165	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2166	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2167	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2168	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2169	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2170	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2171	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2172	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2173	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2174	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2175	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2176	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2177	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2178	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2179	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2180	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2181	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2182	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2183	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2184	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2185	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2186	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0

Asset	Description	Date In Service	Cost	Tax	AMT
2187	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2188	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2189	AMERICANA CO - SHOPPING CART	10/20/15	114	0	0
2190	WHEELCHAIR LIFT ASSET #2154	10/13/15	9,821	1,964	0
2191	2015 FORD TRANSIT VAN	10/15/15	33,891	6,778	0
2192	Chrysler Town & Country	11/30/15	27,550	5,510	0
2193	LINC Carpeting for Purple	11/10/15	3,118	623	0
2194	2016 Toyota Camry	12/16/15	21,796	4,359	0
2195	Power poles in training center	1/01/15	2,245	112	0
2196	Horn/strobe/bell upstairs office	4/01/15	1,690	84	0
2197	GE 800 amp circuit breaker	9/17/15	3,180	159	0
2198	Donation signs - Saline store	10/01/15	1,515	303	0
2199	2015 Chrysler Town & Country	3/24/16	15,000	2,143	0
2200	Shopping Cart-Lambertville	4/21/16	142	28	0
2201	Shopping Cart-Lambertville	4/21/16	142	28	0
2202	Shopping Cart-Lambertville	4/21/16	142	28	0
2203	Shopping Cart-Lambertville	4/21/16	142	28	0
2204	Shopping Cart-Lambertville	4/21/16	142	28	0
2205	Shopping Cart-Lambertville	4/21/16	142	28	0
2206	Shopping Cart-Lambertville	4/21/16	142	28	0
2207	Shopping Cart-Lambertville	4/21/16	142	28	0
2208	Shopping Cart-Lambertville	4/21/16	142	28	0
2209	Shopping Cart-Lambertville	4/21/16	142	28	0
2210	Special Needs Wheelchair	5/08/16	1,963	393	0
2211	Replace automatic Sprinkler System	11/08/16	46,700	4,670	0
2212	Kitchen area including cabinetry	11/28/16	18,204	1,821	0
2213	Walkie Stackers-Adrian	2/28/17	7,000	1,400	0
2214	Walkie Stackers-Monroe	2/28/17	7,000	1,400	0
2215	Walkie Stackers-Saline	2/28/17	7,000	1,400	0
2216	Walkie Stackers-Lambertville	2/28/17	7,000	1,400	0
2217	Fixture additions at new building	6/16/17	53,277	10,656	0
2218	New Store Sign	6/28/17	25,428	1,695	0
2219	Clover POS systems-3	4/03/17	5,180	1,036	0
2220	Clover POS system-1	4/12/17	1,295	259	0
2222	HVAC Infra Red Heaters - Adrian Warehouse	12/01/18	33,765	4,824	0
Total Other Depreciation			4,012,885	202,668	0
Total ACRS and Other Depreciation			4,012,885	202,668	0
Listed Property:					
2232	2018 Toyota Corolla 4 Door	3/08/18	18,454	182	0
2233	2018 Toyota Corolla 4 Door	3/08/18	18,454	182	0
			36,908	364	0
Grand Totals			4,219,797	205,252	0

Form 990	Two Year Comparison Report	2017 & 2018
For calendar year 2018, or tax year beginning _____, ending _____		

Name

Taxpayer Identification Number

GOODWILL INDUSTRIES OF SOUTHEASTERN
MICHIGAN, INC.

38-1646249

		2017	2018	Differences
R e v e n u e	1. Contributions, gifts, grants	412,213	743,748	331,535
	2. Membership dues and assessments			
	3. Government contributions and grants			
	4. Program service revenue	5,674,931	6,184,918	509,987
	5. Investment income	412	462	50
	6. Proceeds from tax exempt bonds			
	7. Net gain or (loss) from sale of assets other than inventory			
	8. Net income or (loss) from fundraising events			
	9. Net income or (loss) from gaming			
	10. Net gain or (loss) on sales of inventory			
	11. Other revenue	190,785	32,600	-158,185
	12. Total revenue. Add lines 1 through 11	6,278,341	6,961,728	683,387
E x p e n s e s	13. Grants and similar amounts paid			
	14. Benefits paid to or for members			
	15. Compensation of officers, directors, trustees, etc.			
	16. Salaries, other compensation, and employee benefits	3,382,267	3,760,913	378,646
	17. Professional fundraising fees			
	18. Other professional fees	124,127	118,496	-5,631
	19. Occupancy, rent, utilities, and maintenance	485,050	729,675	244,625
	20. Depreciation and Depletion	223,164	229,414	6,250
	21. Other expenses	1,928,275	2,154,141	225,866
	22. Total expenses. Add lines 13 through 21	6,142,883	6,992,639	849,756
	23. Excess or (Deficit). Subtract line 22 from line 12	135,458	-30,911	-166,369
O t h e r I n f o r m a t i o n	24. Total exempt revenue	6,278,341	6,961,728	683,387
	25. Total unrelated revenue			
	26. Total excludable revenue	5,866,128	6,217,980	351,852
	27. Total assets	2,991,383	3,095,568	104,185
	28. Total liabilities	1,766,434	1,901,530	135,096
	29. Retained earnings	1,224,949	1,194,038	-30,911
	30. Number of voting members of governing body	15	17	
31. Number of independent voting members of governing body	15	17		
32. Number of employees	505	512		
33. Number of volunteers	151	79		